MB2-713^{Q&As}

Microsoft Dynamics CRM 2016 Sales

Pass Microsoft MB2-713 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.lead4pass.com/mb2-713.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Microsoft
Official Exam Center

⚙ **Instant Download** After Purchase

⚙ **100% Money Back** Guarantee

⚙ **365 Days** Free Update

⚙ **800,000+** Satisfied Customers

QUESTION 1

You have B Dynamics CRM organization that uses Microsoft Social Engagement You need to analyze the sales pipeline and the Social sentiment to watch for social trends that affect sales. What should you do?

A. Configure a link to CRM in Microsoft Social Engagement, and then build an interactive dashboard.

B. Build a dashboard that has a chart for the pipeline and a widget from Microsoft Social Engagement.

C. Build a multi-stream dashboard that has a global filter.

D. Configure a link to CRM in Microsoft Social Engagement, and then build a personal view.

Correct Answer: B

QUESTION 2

You have an opportunity that has three open activities.

The opportunity record and the activity records are owned by a user named User1. User 1 assigns the opportunity to a user named

You need to identify what occurs to the ownership of the records.

What should you identify?

A. User1 remains the owner of the opportunity and the activities.

B. User1 remains the owner of the opportunity. Users2 becomes the owner of the activities

C. User2 becomes the owner of the opportunity and the activities.

D. User2 becomes the owner of the opportunity. User1 remains the owner of the activities

Correct Answer: C

QUESTION 3

You create a personal view.

You need to ensure that both you and a coworker can use the view. What are two possible ways to achieve the goal? Each correct answer presents a complete solution.

A. Email the Fetch xml file.

B. Share the view.

C. Email a link from the Advanced Find ribbon.

D. Assign the view.

Correct Answer: BD

QUESTION 4

You create a new mailbox record for a user.

You define the synchronization methods for incoming and outgoing email, contacts, tasks, and appointments. You need to ensure that the mailbox can send and receive email. Which two actions should you perform? Each answer presents

part of the solution.

A. Set the Is forward Mailbox setting to No.

B. Configure the Approve Email setting.

C. Configure the Test and Enable Mailboxes setting.

D. Configure the Apply Default Email Settings setting.

E. Set the Is Forward Mailbox setting to Yes.

Correct Answer: BC

QUESTION 5

Yon have a Dynamics CRM organization, You have account records for three companies named Company1. Subsidiary 1, and Subsidiary2. Subsidiary 1 has Company1 as a parent account. Subsidiary2 has Subsidiary1 as a parent account.

Subsidiary2 has an open opportunity of $S0O,0OO. There are no other open opportunities of the three companies. You need to identify what open revenue will be displayed for the companies when you view the hierarchy.

What should you identify?

A. Company1:S5OO.000 Subsidiary1: $0 Subsidiary2:S50O.0OO

B. Company1: $O Subsidiary1: SO Subsidiary2:$500,000

C. Company1: $500,000 Subsidiary1:$500.000 Subsidiary2:$500,000

D. Company1: $O Subsidiary1:$500.000 Subsidiary1:$500.000

Correct Answer: C

To Read the Whole Q&As, please purchase the Complete Version from Our website.

Try our product !

100% Guaranteed Success
100% Money Back Guarantee
365 Days Free Update
Instant Download After Purchase
24x7 Customer Support
Average 99.9% Success Rate
More than 800,000 Satisfied Customers Worldwide
Multi-Platform capabilities - Windows, Mac, Android, iPhone, iPod, iPad, Kindle

We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications.
You can view Vendor list of All Certification Exams offered:

https://www.lead4pass.com/allproducts

Need Help

Please provide as much detail as possible so we can best assist you.
To update a previously submitted ticket:

One Year Free Update
Free update is available within One Year after your purchase. After One Year, you will get 50% discounts for updating. And we are proud to boast a 24/7 efficient Customer Support system via Email.

Money Back Guarantee
To ensure that you are spending on quality products, we provide 100% money back guarantee for 30 days from the date of purchase.

Security & Privacy
We respect customer privacy. We use McAfee's security service to provide you with utmost security for your personal information & peace of mind.