VCE & PDF
Lead4Pass.com

MB2-713^{Q&As}

Microsoft Dynamics CRM 2016 Sales

Pass Microsoft MB2-713 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.lead4pass.com/mb2-713.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Microsoft Official Exam Center

Instant Download After Purchase

100% Money Back Guarantee

365 Days Free Update

800,000+ Satisfied Customers

QUESTION 1

You plan to export sales data that will be used in the annual report of your company. You need to provide a copy of some of the sales data to the company stakeholders. Which format can you use to export the data?

A. Adobe PDF

B. Microsoft Word

C. MicrosoftPowerPoint

D. Microsoft Visio

Correct Answer: A

QUESTION 2

You have a quote named Quote1 that was activated and presented to a customer You plan to take a long leave of absence. In your absence, a user named User2 will take ownership of Quo: You need to transfer ownership of Quote1 to

User2.

What should you do?

A. Click Assign and select User2

B. Click Close and instruct User2 to create a new quote.

C. Click Share and select User2

D. Click Email a Link and select User2

Correct Answer: A

QUESTION 3

You have a Dynamic CRM organization that has more than 700 active goals. At the end of each year, your company reevaluates each goal. You need to identify which value of the goals must be configured manually. Which value should you identity?

A. Actual

B. target

C. Rollup Query - Actual

D. In-Progress

E. Rollup Query - In Process

Correct Answer: B

QUESTION 4

You Have a quote named Quote1 that is sent to a customer. The customer approves the quote. You generate an order from Quote 1 You need to identify the status of the order. What should you identity?

A. Invoiced

B. Ready

C. Draft

D. Canceled

E. Acti e

Correct Answer: E

QUESTION 5

You have 20 sales representatives who each has a monthly goal that measures the number of phone calls made to their 10 key customers. The managers of the sale representatives want you to add parent goals that track this activity over

the next three weeks for an internal competition.

You need to use a parent goal to track the team score, and child goals to track the individual secures. Which two of configurations should you perform? Each correct answer presents part of the solution.

A. new child goals that all use the same rollup queries.

B. Change the parent goal of each child goal.

C. Create a parent goal that has a custom period of three weeks from today

D. Change the manager of each child goal

E. Change the goal manager of each child goat.

Correct Answer: BC

[MB2-713 PDF Dumps](#)   [MB2-713 Practice Test](#)   [MB2-713 Study Guide](#)

To Read the Whole Q&As, please purchase the Complete Version from Our website.

Try our product !

100% Guaranteed Success
100% Money Back Guarantee
365 Days Free Update
Instant Download After Purchase
24x7 Customer Support
Average 99.9% Success Rate
More than 800,000 Satisfied Customers Worldwide
Multi-Platform capabilities - Windows, Mac, Android, iPhone, iPod, iPad, Kindle

We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications. You can view Vendor list of All Certification Exams offered:

https://www.lead4pass.com/allproducts

Need Help

Please provide as much detail as possible so we can best assist you.
To update a previously submitted ticket: