MB2-713^{Q&As}

Microsoft Dynamics CRM 2016 Sales

Pass Microsoft MB2-713 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.lead4pass.com/mb2-713.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Microsoft Official Exam Center

🛠 **Instant Download** After Purchase

🛠 **100% Money Back** Guarantee

🛠 **365 Days** Free Update

🛠 **800,000+** Satisfied Customers

QUESTION 1

You need to create a goal that will show the previous seven days of activity. Which two actions should you perform? Each correct answer presents part of the solution.

A. close the goal after seven days.

B. Add a filter

C. Set the Goal period as a Custom Period.

D. Add a rollup field.

E. Add a rollup query.

Correct Answer: AC

QUESTION 2

You need to identify which type of object can be associated to sales territories. Which type of object should you identity?

A. Opportunities

B. Users

C. Leads

D. Facilities

E. Teams

Correct Answer: B

QUESTION 3

You have an opportunity record.

When you attempt to increase the Estimate Revenue field, you discover that the field is locked.

You need to identify a possible cause of the issue.

What should you identify?

A. The products in the opportunity are write-in products.

B. The estimated revenue exceeds the budget amount.

C. The opportunity contains conflicting currencies.

D. The method of revenue is system-generated.

Correct Answer: D

QUESTION 4

Your product line is expanding rapidly and you sale representatives often are unfamiliar with the full of list of applicable products for a customer. As such, your sales team often misses chance to upsell and sell related accessories. You identify

what you can add to the product catalog to support upselling and cross-selling.

What should you identify?

A. a product discount list

B. a product kit

C. a product bundle

D. a product family

E. a unit group

Correct Answer: C

QUESTION 5

Youwork for a company named >> Fabrikam, Inc.

Fabrikam is acquired by a company named Contoso, Ltd. Both companies have different fiscal year ends. The sales team at Fabrikam will be required to use a new fiscal year end at the end of the current quarter. The Dynamics CRM

administrator at Fabrikam updates the Fiscal Year Settings immediately. You need to ensure that reports on if>.- goals use the Fabrikam year and until the end of the quartet What should you do?

A. Run the Align with Fiscal Period action immediately.

B. Recalculate the goals.

C. Run the Align w.th Fiscal Period action after the quarter ends.

D. Create new goals for the old fiscal period.

Correct Answer: C

Latest MB2-713 Dumps   MB2-713 Practice Test   MB2-713 Exam Questions

To Read the Whole Q&As, please purchase the Complete Version from Our website.

Try our product !

100% Guaranteed Success
100% Money Back Guarantee
365 Days Free Update
Instant Download After Purchase
24x7 Customer Support
Average 99.9% Success Rate
More than 800,000 Satisfied Customers Worldwide
Multi-Platform capabilities - Windows, Mac, Android, iPhone, iPod, iPad, Kindle

We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications. You can view Vendor list of All Certification Exams offered:

https://www.lead4pass.com/allproducts

Need Help

Please provide as much detail as possible so we can best assist you.
To update a previously submitted ticket: