

# **MB2-712**<sup>Q&As</sup>

Microsoft Dynamics CRM 2016 Customization and Configuration

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#### **QUESTION 1**

You create a business rule that has a Set business required action for a field. The action has a Status of Business Required when a condition is met.

Users report that when they change the value so that the condition is false, the field is still required.

You need to ensure that the field is required only if the condition is true.

What should you do?

A. Create an Else statement that has no conditions and a Set Default action to reset the field to Not Business Required.

B. Use a business rule formula to set the required level of the field.

C. Change the scope of the business rule to All Forms.

D. Create an Else statement that has no conditions and a Set business required action. Configure the action to have a Status to Not Business Required.

Correct Answer: D

#### **QUESTION 2**

You are creating a new entity.

You need to configure the parent-child access level on an entity privilege for security roles.

Which type of entity ownership should you use?

A. Organization

- B. System
- C. User or Team
- D. Business Unit

#### **QUESTION 3**

You have a Dynamics CRM organization.

You create a custom entity named Real Estate Property.

You are creating a one-to-many (1:N) relationship between the account entity and Real Estate Property.

You need to identify what will occur by creating the relationship.

What should you identify?

Correct Answer: D



- A. A lookup field will be added to the account entity. Nothing will be added to Real Estate Property.
- B. A lookup field will be added to Real Estate Property. A lookup field will be added to the account entity.
- C. A lookup field will be added to Real Estate Property. Nothing will be added to the account entity.
- D. A custom field will be added to Real Estate Property. A custom field will be added to the account entity.

Correct Answer: C

#### **QUESTION 4**

You have a Dynamics CRM organization that contains the business units and security roles shown in the following table.

Business unit name	Security role name
Businessunit1	Salesperson
	Sales Manager
	Branch Manager
Businessunit2	Salesperson
	Sales Manager
	Location Manager

A user named User1 belongs to Businessunit1 and is assigned the Salesperson and the Branch Manager security roles.

User1 is promoted and given a new job. The account of User1 is moved to Busmessunit2.

You need to identify which security roles were assigned to User1 after the user moved to Businessunit2.

What should you identify?

- A. Salesperson only
- B. Salesperson and Sales Manager
- C. none
- D. Salesperson and Location Manager

Correct Answer: C

#### **QUESTION 5**

You need to identify for which types of entities you can configure status reason transitions. Which two entity types should you identify? Each correct answer presents a complete solution.

A. all system entities, except for activity entities



- B. the case entity
- C. all custom entities, except for custom activity entities
- D. the opportunity entity
- Correct Answer: BC

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