



# MB2-712<sup>Q&As</sup>

Microsoft Dynamics CRM 2016 Customization and Configuration

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### QUESTION 1

You plan to create a country entity that contains one record for each country in the world. You need to track which countries a contact visited. No additional data will be tracked. Which type of relationship should you create?

- A. a many-to-many (N:N) relationship from the contact to the country
- B. a one-to-many (1:N) relationship from the country to the contact
- C. a many-to-many (N:N) relationship from the contact to the country that has a relationship behavior type of Parental
- D. a one-to-many (1:N) relationship from the contact to the country

Correct Answer: A

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### QUESTION 2

You have a Dynamics CRM organization.

You have two primary Lines of business named line1 and line2 Each sales process begins with a lead and ends with a sale. Line1and line2 each have different checklists for how to close a deal.

You need to identify a solution to address the different processes used by each line of

What are two possible ways to achieve the goal? Each correct answer presents a complete solution.

- A. Configure the entity definitions.
- B. Create two branches in one process.
- C. Create two business process flows.
- D. Configure the process triggers.

Correct Answer: BC

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### QUESTION 3

You need to limit a user's ability to edit a specific field in a contact record.

You enable field security on the field properties.

What should you do next?

- A. Create an access team template.
- B. Enable hierarchical security.
- C. Create a new security role.
- D. Create a field security profile.



Correct Answer: D

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#### QUESTION 4

You have a custom entity in Dynamics CRM.

You want users to be able to search and use knowledge base articles directly from the Main form of the custom entity.

You discover that you cannot add the knowledge base search control to the form.

You need to identify what prevents you from adding the control. What should you identify?

- A. Knowledge Management is disabled on the entity.
- B. Knowledge Management is disabled on the form.
- C. The notes control on the form is missing.
- D. A relationship to the knowledge base entity is missing.

Correct Answer: D

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#### QUESTION 5

You are creating a business rule for the account entity. You are configuring a new condition for the rule to compare the Credit Limit field. The data type for the Credit Limit field is Currency.

You need to identify to what you can compare the Credit Limit field.

What should you identify?

- A. the entity field values or the static values only
- B. the entity field values, the static values, or the formulas
- C. the static values only
- D. the entity field values only

Correct Answer: B

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