



# MB2-707<sup>Q&As</sup>

Microsoft Dynamics CRM Customization and Configuration

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### QUESTION 1

You are customizing Microsoft Dynamics CRM.

You want to create a new custom entity Project You need to be able to assign owner teams to it.

Which ownership type should you use?

- A. Access team
- B. Organization
- C. Owner team
- D. User or team

Correct Answer: D

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### QUESTION 2

Your customer needs a customization of Microsoft Dynamics CRM to include a venue.

The venue must meet the following requirements:

Contain only basic information

Show a relationship with accounts that represent sponsors Show multiple relationships to contacts who are performers  
Show an aggregate of the number of attendees

What should you do?

- A. Create a new venue view.
- B. Create a new venue entity.
- C. Create a new venue connection role.
- D. Rename the contact entity to venue.

Correct Answer: C

Ref:<https://msdn.microsoft.com/en-us/library/gg328007.aspx>

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### QUESTION 3

You are configuring user access in Microsoft Dynamics CRM.

You need several accounts to have a fixed group of people who have extensive permissions to these accounts.



What should you do?

- A. Have Dynamics CRM automatically create access teams for each record, and then manually share the account with the appropriate team.
- B. Create an access team template, and add to the account form a sub-grid that references the access team template.
- C. Manually create an access team record, and assign the account to the access team.
- D. Create an owner team, and assign the accounts to the owner team.

Correct Answer: D

<https://www.microsoft.com/en-us/dynamics/crm-customer-center/create-or-edit-a-team.aspx>  
<http://blog.customereffective.com/blog/2014/02/exploring-a-new-feature-of-crm-2013-access-teams.html>

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#### QUESTION 4

When the annual revenue on an account reaches more than \$5 million, you want the category on the account to change to Preferred customer.

You need to create a business rule to achieve this goal.

Which two actions should you perform? Each correct answer presents part of the solution.

Choose two.

- A. Create a condition where Annual Revenue is greater than value: 5,000,000.
- B. Add a step to update the record with the category of Preferred Customer.
- C. Create a scope where Annual Revenue is greater than 5,000,000.
- D. Create an action to set the category to Preferred Customer.

Correct Answer: AD

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#### QUESTION 5

You are creating charts for a dashboard in Microsoft Dynamics CRM.

Which three types of charts can you use for multi-series charts? Each correct answer presents a complete solution. Choose three.

- A. Column
- B. Pie
- C. Funnel
- D. Line



E. Area

Correct Answer: ADE

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