



MB2-704^{Q&As}

Microsoft Dynamics CRM Application

Pass Microsoft MB2-704 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.lead4pass.com/MB2-704.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Microsoft
Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers





QUESTION 1

You need to use Microsoft Dynamics CRM goals and metrics to measure sales revenue of a specific business line for the upcoming fiscal year. What should you do?

- A. Create a rollup query, filter it for opportunity records in the upcoming fiscal year, and apply it to the goal.
- B. Create a goal metric, filter it for opportunity records for that business line, and apply it to the upcoming fiscal year's goal.
- C. Create a goal metric, filter it for opportunity records in the upcoming fiscal year, and apply it to the goal.
- D. Create a rollup query, filter it for opportunity records for that business line, and apply it to the upcoming fiscal year's goal

Correct Answer: D

QUESTION 2

Your customer service team often receives support calls for the same issue from multiple customers. You decide to use the parent-child hierarchy feature so that cases can be related, but the cases must continue to be resolved independently.

You need to configure the parent and child case settings for your organization.

What should you do?

- A. Ensure that the cascade closure preference is not set.
- B. Choose Don't allow parent case closure until all child cases are closed.
- C. Choose Close all child cases when parent case is closed.
- D. Include the resolve by attribute in the inherited attributes.

Correct Answer: B

QUESTION 3

You need to specify the number of support hours a customer will receive. What should you create?

- A. A service activity
- B. A service level agreement (SLA)
- C. An entitlement
- D. A contract template

Correct Answer: C



QUESTION 4

You want to create a weekly schedule for a resource

Which two settings should you configure when creating the schedule? Each correct answer presents part of the solution. Choose two.

- A. Start time
- B. Work hours
- C. End time
- D. Work days

Correct Answer: BD

QUESTION 5

Each member of your sales team must earn an individual sales revenue quota for the year in order to receive a bonus. You create the goal metric and identify the Metric Type as Amount and the Amount Data Type as Money.

You need to complete the configuration of the goal metric.

What should you do?

- A. Add rollup fields.
- B. Create goals.
- C. Create fiscal years.
- D. Create rollup queries.

Correct Answer: A

[MB2-704 VCE Dumps](#)

[MB2-704 Study Guide](#)

[MB2-704 Exam Questions](#)



To Read the [Whole Q&As](#), please purchase the [Complete Version](#) from [Our website](#).

Try our product !

100% Guaranteed Success
100% Money Back Guarantee
365 Days Free Update
Instant Download After Purchase
24x7 Customer Support
Average 99.9% Success Rate
More than 800,000 Satisfied Customers Worldwide
Multi-Platform capabilities - [Windows](#), [Mac](#), [Android](#), [iPhone](#), [iPod](#), [iPad](#), [Kindle](#)

We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications. You can view Vendor list of All Certification Exams offered:

<https://www.lead4pass.com/allproducts>

Need Help

Please provide as much detail as possible so we can best assist you.
To update a previously submitted ticket:



 <p>One Year Free Update Free update is available within One Year after your purchase. After One Year, you will get 50% discounts for updating. And we are proud to boast a 24/7 efficient Customer Support system via Email.</p>	 <p>Money Back Guarantee To ensure that you are spending on quality products, we provide 100% money back guarantee for 30 days from the date of purchase.</p>	 <p>Security & Privacy We respect customer privacy. We use McAfee's security service to provide you with utmost security for your personal information & peace of mind.</p>
---	---	--

Any charges made through this site will appear as Global Simulators Limited.
All trademarks are the property of their respective owners.
Copyright © lead4pass, All Rights Reserved.