



# MB2-703<sup>Q&As</sup>

Microsoft Dynamics CRM 2013 Customization and Configuration

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### QUESTION 1

You are creating a pie chart by using the Chart Designer tool.

The data set contains more than 100 records.

You need to limit the number of data points that can be displayed on the chart to a maximum of 6.

What should you do?

- A. Limit the chart scope to a maximum of 6 records.
- B. Display only 6 colors.
- C. Use a Top X rule or Bottom X rule.
- D. Set the Horizontal Axis to 6.

Correct Answer: C

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### QUESTION 2

Which statement about business rules is true?

- A. If a business rule references a field that is not on a form, Microsoft Dynamics CRM displays an error.
- B. Business rules can be configured for all forms of an entity.
- C. Business rules run each time any field value changes.
- D. Business rules run when a form is opened and each time the form is saved.

Correct Answer: B

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### QUESTION 3

You need to track referrals for Leads, Opportunities, and a custom entity named Events.

Referrals can be of type Direct, Indirect, Family, Friend, or Colleague.

You need to track the referral source and type.

What should you do?

- A. Configure the Event entity to allow connections. Create a connection role for each referral type. For each connection role, set the record types to Lead, Opportunity, and Event.



- B. Create a custom option set field named Referral on the Contact form.
- C. Add a single line text field named Referral to the Leads, Opportunities, and Events forms.
- D. Create native many-to-many (N:N) relationships between each of the entities: Leads, Opportunities, and Events. Then customize the intersecting entity of the relationship by adding a referral option set.

Correct Answer: A

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#### QUESTION 4

Which two types of views can be deleted? Each correct answer presents a complete solution.

- A. Public views in a managed state
- B. Public views in an unmanaged state
- C. System views
- D. Personal views

Correct Answer: BD

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#### QUESTION 5

Which action can you perform with a Lookup view?

- A. Create a new view based on the Lookup view.
- B. Delete the Lookup view.
- C. Customize the Lookup view.
- D. Set the Lookup view as the default view.

Correct Answer: C

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