



MB2-700^{Q&As}

Microsoft Dynamics CRM 2013 Applications

Pass Microsoft MB2-700 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.lead4pass.com/MB2-700.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Microsoft
Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers





QUESTION 1

Which business is an example of an outgoing service scenario?

- A. a blood donation center
- B. a landscaping service
- C. a hospital emergency room
- D. an attorney

Correct Answer: B

QUESTION 2

Which records are included in the Sales Pipeline report by default?

- A. Leads with a status of Open
- B. Leads with a status of Closed
- C. Opportunities with a status of Closed
- D. Opportunities with a status of Open

Correct Answer: D

QUESTION 3

A user creates a Lead and converts it to an Opportunity. The user provides several Quotes to the customer. The Opportunity is won. The user now creates an Order from the Quote by using the Create Order process.

On the Create Order dialog box, which action is the user able to perform?

- A. Fulfill the order.
- B. Specify a ship-to address.
- C. Close the originating Opportunity.
- D. Add additional write-in Products.

Correct Answer: C

QUESTION 4



You review the Similar Cases section for a case by using the Default Case form. Which cases does Microsoft Dynamics CRM show?

- A. cases with the same product
- B. cases with similar case descriptions
- C. cases with the same customer
- D. cases with the same subject

Correct Answer: D

QUESTION 5

Which entity must you add to an Opportunity record before you can add products to the record?

- A. Contacts
- B. Price List
- C. Exchange Rate
- D. Write-in Product

Correct Answer: B

[Latest MB2-700 Dumps](#)

[MB2-700 Study Guide](#)

[MB2-700 Brainsdumps](#)



To Read the [Whole Q&As](#), please purchase the [Complete Version](#) from [Our website](#).

Try our product !

100% Guaranteed Success
100% Money Back Guarantee
365 Days Free Update
Instant Download After Purchase
24x7 Customer Support
Average 99.9% Success Rate
More than 800,000 Satisfied Customers Worldwide
Multi-Platform capabilities - [Windows](#), [Mac](#), [Android](#), [iPhone](#), [iPod](#), [iPad](#), [Kindle](#)

We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications. You can view Vendor list of All Certification Exams offered:

<https://www.lead4pass.com/allproducts>

Need Help

Please provide as much detail as possible so we can best assist you.
To update a previously submitted ticket:



 <p>One Year Free Update Free update is available within One Year after your purchase. After One Year, you will get 50% discounts for updating. And we are proud to boast a 24/7 efficient Customer Support system via Email.</p>	 <p>Money Back Guarantee To ensure that you are spending on quality products, we provide 100% money back guarantee for 30 days from the date of purchase.</p>	 <p>Security & Privacy We respect customer privacy. We use McAfee's security service to provide you with utmost security for your personal information & peace of mind.</p>
---	---	--

Any charges made through this site will appear as Global Simulators Limited.
All trademarks are the property of their respective owners.
Copyright © lead4pass, All Rights Reserved.