



MB2-700^{Q&As}

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QUESTION 1

You have a Contract that has a status value of Active.

One of the contract lines references an incorrect product.

You need to correct the contract line.

What should you do?

- A. Open the contract line and replace the value in the Product field with the correct product.
- B. Delete the contract line. Add a new contract line that has the correct product.
- C. On the active contract, add a new contract line that has the correct product. Cancel the contract line that has the incorrect product referenced.
- D. Copy the active contract, In the newly created draft contract, update the Product field for the affected contract line. Activate the new contract and then cancel the invoiced contract.

Correct Answer: C

QUESTION 2

Which two statements about queues are true?(Choose TWO)

- A. Queues allow users to remove themselves from responsibility for an item by using the Remove button.
- B. Queues allow users to process items that they do not own.
- C. You can delete a queue item without deleting the record for which the queue item was created.
- D. Queues allow users to see multiple record types that require action in one list.

Correct Answer: BC

QUESTION 3

Which business is an example of a complex service schedule business?

- A. A hospital emergency room
- B. An attorney
- C. A lawn care service
- D. Personal services such as barber shops or salons



Correct Answer: A

QUESTION 4

Which entity is best described as an estimate or proposal that is presented to a customer?

- A. Quote
- B. Opportunity
- C. Invoice
- D. Order

Correct Answer: A

QUESTION 5

Which service schedule component should you use to measure skill levels?

- A. resource group
- B. resources
- C. capacity planning
- D. selection rule

Correct Answer: C

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