

MB-920^{Q&As}

Microsoft Dynamics 365 Fundamentals Finance and Operations Apps
(ERP)

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QUESTION 1

HOTSPOT

A company implements Dynamics 365 Project Operations.

Instructions: For each of the following statements, select Yes if the statement is true.

Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Statements	Yes	No
Users can associate one or more price lists with a customer, an opportunity, or a quote.	<input type="radio"/>	<input type="radio"/>
Revenue recognition can be performed at set project milestones.	<input type="radio"/>	<input type="radio"/>
A project task can have different prices for two different resources.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

Statements	Yes	No
Users can associate one or more price lists with a customer, an opportunity, or a quote.	<input checked="" type="radio"/>	<input type="radio"/>
Revenue recognition can be performed at set project milestones.	<input checked="" type="radio"/>	<input type="radio"/>
A project task can have different prices for two different resources.	<input checked="" type="radio"/>	<input type="radio"/>

QUESTION 2

A company implements the performance management feature in Dynamics 365 Human Resources.

Which performance management component can employees create by using the Employee Self-Service workspace?

A. Goals

B. Workflows

C. Performance reviews

D. Performance Journal

Correct Answer: D

Reference: <https://docs.microsoft.com/en-us/dynamics365/human-resources/hr-develop-performance-management-overview>

QUESTION 3

A candle manufacturing company plans to use Dynamics 365 Supply Chain Management. The proportions of ingredients differ for each finished product.

You need to recommend a manufacturing type for the company.

Which type of manufacturing should the company implement?

A. Process

B. Lean

C. Discrete

Correct Answer: A

Reference: <https://docs.microsoft.com/en-us/learn/modules/introduction-dynamics-365-supply-chain-management/9-manufacturing>

QUESTION 4

HOTSPOT

A company plans to implement Dynamics 365 Finance. The company wants to be able to perform the following actions:

Calculate aged balances by customer.

Create customer invoices that are not related to sales orders.

You need to explore accounting solutions for these business requirements.

What should you recommend? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Requirement

Option

Calculate aged balances by customer.

Dropdown menu with options: Customer invoices, Credit and collections, Free text invoices.

Create customer invoices that are not related to sales orders.

Dropdown menu with options: Customer invoices, Credit and collections, Free text invoices.

Correct Answer:

Answer Area

Requirement

Option

Calculate aged balances by customer.

Dropdown menu with options: Customer invoices, Credit and collections (highlighted), Free text invoices.

Create customer invoices that are not related to sales orders.

Dropdown menu with options: Customer invoices, Credit and collections, Free text invoices (highlighted).

Reference: <https://docs.microsoft.com/en-us/dynamics365/finance/accounts-receivable/collections-credit-accounts-receivable>

<https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/about-customer-invoices-free-text-invoices-and-proforma-invoices>

QUESTION 5

A company implements Dynamics 365 Finance.

Which two components can you use to create a financial dimension set? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

- A. Derived dimension
- B. Financial dimension
- C. Main account
- D. Account structure

Correct Answer: BC

Reference: <https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/create-a-financial-dimension-set>

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