

## MB-920<sup>Q&As</sup>

Microsoft Dynamics 365 Fundamentals Finance and Operations Apps  
(ERP)

### Pass Microsoft MB-920 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.leads4pass.com/mb-920.html>

100% Passing Guarantee  
100% Money Back Assurance

Following Questions and Answers are all new published by Microsoft  
Official Exam Center

- ⚙️ **Instant Download** After Purchase
- ⚙️ **100% Money Back** Guarantee
- ⚙️ **365 Days** Free Update
- ⚙️ **800,000+** Satisfied Customers



## QUESTION 1

### HOTSPOT

A company plans to implement Dynamics 365 Finance. The company wants to be able to perform the following actions:

Calculate aged balances by customer.

Create customer invoices that are not related to sales orders.

You need to explore accounting solutions for these business requirements.

What should you recommend? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

## Answer Area

### Requirement

### Option

Calculate aged balances by customer.

  

Customer invoices
Credit and collections
Free text invoices

Create customer invoices that are not related to sales orders.

  

Customer invoices
Credit and collections
Free text invoices

Correct Answer:

## Answer Area

### Requirement

### Option

Calculate aged balances by customer.

  

Customer invoices
Credit and collections
Free text invoices

Create customer invoices that are not related to sales orders.

  

Customer invoices
Credit and collections
Free text invoices

Reference: <https://docs.microsoft.com/en-us/dynamics365/finance/accounts-receivable/collections-credit-accounts-receivable>

<https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/about-customer-invoices-free-text-invoices-and-proforma-invoices>

## QUESTION 2

A company uses Dynamics 365 Human Resources.

You need to ensure that workers can document their own performance relative to goals.

What should you direct the workers?

- A. Compensation management page
- B. Personnel management page
- C. Performance goals page
- D. Employee self-service workspace

Correct Answer: D

Reference: <https://docs.microsoft.com/en-us/dynamics365/human-resources/hr-develop-performance-management-overview>

### QUESTION 3

A retailer sells products by using an e-commerce site, brick and mortar stores, and phone sales. Different processes are used for each type of order source. You need to ensure that you can support each type of sale. What should you recommend?

- A. case management and loyalty programs
- B. a mobile app and online sales
- C. a retail store, an online store, and a call center
- D. a mobile app and a credit card gateway

Correct Answer: C

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/channel-setup-online>

---

### QUESTION 4

#### HOTSPOT

A company uses Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true.

Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Statements	Yes	No
You can use export data from Dynamics 365 Finance to Microsoft Word by using templates.	<input type="radio"/>	<input type="radio"/>
The Dynamics 365 Finance Open in Excel experience allows users to edit and refresh data in Microsoft Excel.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

Statements	Yes	No
You can use export data from Dynamics 365 Finance to Microsoft Word by using templates.	<input checked="" type="radio"/>	<input type="radio"/>
The Dynamics 365 Finance Open in Excel experience allows users to edit and refresh data in Microsoft Excel.	<input checked="" type="radio"/>	<input type="radio"/>

---

## QUESTION 5

A company is implementing Dynamics 365 Commerce for retail operations and Dynamics 365 Supply Chain Management for warehousing and financial operations.

You need to import small groups of new customers and edit existing customers.

Which two tools should you use? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

- A. Data upgrade tool
- B. Data management workspace
- C. Microsoft Dynamics Office add-in for Microsoft Excel
- D. Microsoft Dynamics Office add-in for Microsoft Word

Correct Answer: BC

[Latest MB-920 Dumps](#)

[MB-920 PDF Dumps](#)

[MB-920 Exam Questions](#)