



MB-901^{Q&As}

Microsoft Dynamics 365 Fundamentals

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QUESTION 1

DRAG DROP

A manufacturing company plans to implement Dynamics 365 Field Service.

You need to determine which features are needed to meet the company's requirements.

Which features should you implement? To answer, drag the appropriate features to the correct requirements. Each feature may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

Features	Requirement	Feature
Work orders	Specify types of services needed at customer locations.	feature
Scheduling and dispatch tools	Staff and route resources needed for on-site appointments.	feature
Asset management	Track customer equipment.	feature
Preventive maintenance	Automatically generate recurring maintenance appointments.	feature

Correct Answer:

Features	Requirement	Feature
	Specify types of services needed at customer locations.	Work orders
	Staff and route resources needed for on-site appointments.	Scheduling and dispatch tools
	Track customer equipment.	Asset management
	Automatically generate recurring maintenance appointments.	Preventive maintenance

Reference: <https://docs.microsoft.com/en-us/dynamics365/field-service/overview>

QUESTION 2

A company manufactures custom medications.

You need to recommend a Dynamics 365 app that allows the company to manage the concentration of specific active ingredients, provide traceability of ingredients from supplier to customer, and substitute ingredients based on compound

type.

What should you recommend?



- A. Dynamics 365 Supply Chain Management
- B. Dynamics 365 Product Insights
- C. Dynamics 365 Customer Service
- D. Dynamics 365 Asset Management

Correct Answer: A

Reference: <https://docs.microsoft.com/en-us/dynamics365/supply-chain/production-control/batch-balancing>

QUESTION 3

HOTSPOT

A company uses one system for sales and one system for order management. When quotes are accepted in the sales system, the customer and order are reentered into the order management system.

What is a benefit of using the Common Data Model, and who can manage the model? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

What is a benefit of using the Common Data Model?

	▼
You can perform one-time data migrations.	
You can copy data formats from one system to another.	
You can store data in a standardized format.	

Who can manage Common Data Model models?

	▼
App developers	
Users	
Customer service representatives	
Sales team members	

Correct Answer:



Answer Area

What is a benefit of using the Common Data Model?

	▼
You can perform one-time data migrations.	
You can copy data formats from one system to another.	
You can store data in a standardized format.	

Who can manage Common Data Model models?

	▼
App developers	
Users	
Customer service representatives	
Sales team members	

Reference: <https://docs.microsoft.com/en-us/common-data-model/>

QUESTION 4

DRAG DROP

A retail store uses a point of sale (POS) system to process customer sales. A customer selects several items for purchase.

The customer wants to come back to pay for the items later the same day.

You need to recommend a process to support the customer request.

What should you recommend? To answer, drag the appropriate actions to the correct requirements. Each action may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:



Actions

Recall transaction.
Void transaction.
Cancel order.
Suspend transaction.

Answer Area

Requirement	Action
Hold items.	Action
Complete sales transactions.	Action

Correct Answer:

Actions

Void transaction.
Cancel order.

Answer Area

Requirement	Action
Hold items.	Suspend transaction.
Complete sales transactions.	Recall transaction.

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/pos-suspend-recall-transactions>

QUESTION 5

You need to implement a solution that can manage manufacturing processes and customer sales order functions for a company. What should you implement?

- A. Dynamics 365 Business Central and Dynamics 365 Customer Service
- B. Dynamics 365 Business Central only
- C. Dynamics 365 Supply Chain Management and Dynamics 365 Commerce
- D. Dynamics 365 Supply Chain Management only

Correct Answer: B

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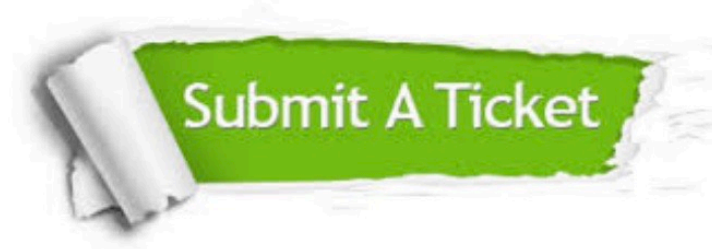
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