

## MB-900<sup>Q&As</sup>

Microsoft Dynamics 365 Fundamentals

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#### **QUESTION 1**

#### **DRAG DROP**

A company wants to automate functions performed by some of its departments.

You need to select the appropriate Dynamics 365 application for each function.

Which applications should you select?

To answer, drag the appropriate applications to the correct functions. Each application may be used once, more than once, or not at all. You may need to drag the split bat between panes or scroll to view content.

. . . . .

NOTE: Each correct selection is worth one point.

#### Select and Place:

pplications	Answer Area	
Dynamics 365 for Sales	Function	Application
Dynamics 365 for Customer Service	Support takes incoming calls for defective products and assigns them to the correct groups.	
Dynamics 303 for Customer Service	Business development managers beed to track progress on	
Dynamics 365 for Field Service	potential clients.  A system sends emails are product literature to current and	
Dynamics 365 for Marketing	potential customers of A system enables technicians to check which supplies are on their	
	trucks as well as which supplies are at the main location.	

#### Correct Answer:

Applications	Answer Area	
	Function	Application
	Support takes incoming calls for defective products and assigns them to the correct groups.	Dynamics 365 for Customer Service
	Business development managers need to track progress on potential clients.	Dynamics 365 for Sales
	A system sends emails and product literature to current and potential customers.	Dynamics 365 for Marketing
	A system enables technicians to check which supplies are on their trucks as well as which supplies are at the main location.	Dynamics 365 for Field Service

#### **QUESTION 2**

#### **HOTSPOT**

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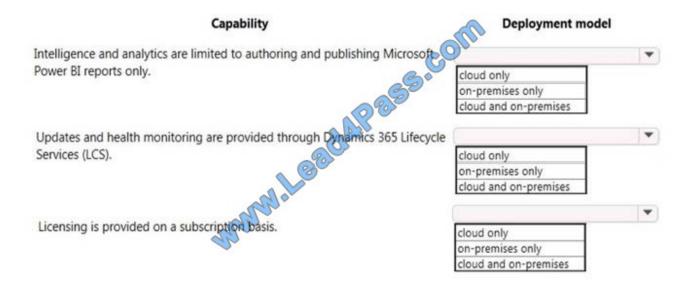
You need to determine whether to deploy Dynamics 365 Finance and Operations on-premises or in the cloud.

Which capabilities are handled by which deployment models? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

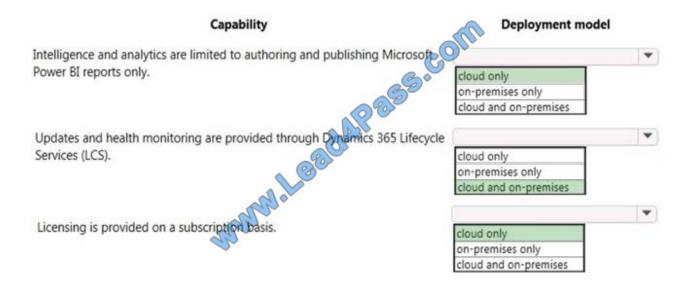
Hot Area:

#### **Answer Area**



#### Correct Answer:

#### **Answer Area**



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#### **QUESTION 3**

#### **DRAG DROP**

Match each application to its definition.

To answer, drag the appropriate application from the column on the left to its definition on the right. Each application may be used once, more than once, or not at all.

**Answer Area** 

NOTE: Each correct selection is worth one point.

Select and Place:

Applications

	Definition	
Dynamics 365 for Talent	Manages accounting, purchasing, sales, manufacturing, and retail operations in a single, out-of-the-box, application.	
Dynamics 365 Business Central	Contains a fully embedded warehouse-management system.  Provides cost-effective accounting, sales, and purchasing functionality for smaller organizations of less than 20 users.	
Dynamics 365 for Sales	Sales Control	
pplications  Dynamics 365 for Finance and Operations	Answer Area  Definition	
Dynamics 365 for Finance and Operations	Definition  Manages accounting, purchasing, sales, machinecturing, and retail	Dynamics 365 for Finance and Operations
.,	Definition	Dynamics 365 for Finance and Operations  Dynamics 365 for Finance and Operations
Dynamics 365 for Finance and Operations	Manages accounting, purchasing, sales, manufacturing, and retail operations in a single, out-of-the-box application.	

#### **QUESTION 4**

A company is preparing to implement a cloud-based environment.

You need to inform management about the different types of cloud.

Which three service components are available for infrastructure as a service (laaS)? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

A. network security

B. operating systems



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C. data center						
D. servers and storage						
E. hosted applications						
Correct Answer: BCD						
QUESTION 5						
HOTSPOT						
For each of the following statements, select Yes is the statement is true. Otherwise, select No.						
NOTE: Each correct selection is worth one point.						
Hot Area:						
Answer Area						
Statement	Yes	No				
All resources for a Dynamics 365 application are deployed without user intervention.	0	0				
You create sandbox and production environments in two different tenants.	0	0				
You create sandbox and production environments in two different regions.	0	0				
Correct Answer:						
Answer Area						
Statement	Yes	No				
All resources for a Dynamics 365 application are deployed without user intervention.	0	0				
You create sandbox and production environments in two different tenants.	0	0				
You create sandbox and production environments in two different regions.	0	0				



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