



MB-900^{Q&As}

Microsoft Dynamics 365 Fundamentals

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QUESTION 1

DRAG DROP

A company wants to automate functions performed by some of its departments.

You need to select the appropriate Dynamics 365 application for each function.

Which applications should you select?

To answer, drag the appropriate applications to the correct functions. Each application may be used once, more than once, or not at all. You may need to drag the split bat between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

Applications	Function	Application
Dynamics 365 for Sales	Support takes incoming calls for defective products and assigns them to the correct groups.	
Dynamics 365 for Customer Service	Business development managers need to track progress on potential clients.	
Dynamics 365 for Field Service	A system sends emails and product literature to current and potential customers.	
Dynamics 365 for Marketing	A system enables technicians to check which supplies are on their trucks as well as which supplies are at the main location.	

Correct Answer:

Applications	Function	Application
	Support takes incoming calls for defective products and assigns them to the correct groups.	Dynamics 365 for Customer Service
	Business development managers need to track progress on potential clients.	Dynamics 365 for Sales
	A system sends emails and product literature to current and potential customers.	Dynamics 365 for Marketing
	A system enables technicians to check which supplies are on their trucks as well as which supplies are at the main location.	Dynamics 365 for Field Service

QUESTION 2

HOTSPOT



You need to determine whether to deploy Dynamics 365 Finance and Operations on-premises or in the cloud.

Which capabilities are handled by which deployment models? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Capability	Deployment model
Intelligence and analytics are limited to authoring and publishing Microsoft Power BI reports only.	<input type="checkbox"/> cloud only <input type="checkbox"/> on-premises only <input type="checkbox"/> cloud and on-premises
Updates and health monitoring are provided through Dynamics 365 Lifecycle Services (LCS).	<input type="checkbox"/> cloud only <input type="checkbox"/> on-premises only <input type="checkbox"/> cloud and on-premises
Licensing is provided on a subscription basis.	<input type="checkbox"/> cloud only <input type="checkbox"/> on-premises only <input type="checkbox"/> cloud and on-premises

Correct Answer:

Answer Area

Capability	Deployment model
Intelligence and analytics are limited to authoring and publishing Microsoft Power BI reports only.	<input checked="" type="checkbox"/> cloud only <input type="checkbox"/> on-premises only <input type="checkbox"/> cloud and on-premises
Updates and health monitoring are provided through Dynamics 365 Lifecycle Services (LCS).	<input type="checkbox"/> cloud only <input type="checkbox"/> on-premises only <input checked="" type="checkbox"/> cloud and on-premises
Licensing is provided on a subscription basis.	<input checked="" type="checkbox"/> cloud only <input type="checkbox"/> on-premises only <input type="checkbox"/> cloud and on-premises



QUESTION 3

DRAG DROP

Match each application to its definition.

To answer, drag the appropriate application from the column on the left to its definition on the right. Each application may be used once, more than once, or not at all.

NOTE: Each correct selection is worth one point.

Select and Place:

Applications	Answer Area	Definition
Dynamics 365 for Finance and Operations		Manages accounting, purchasing, sales, manufacturing, and retail operations in a single, out-of-the-box application.
Dynamics 365 for Talent		Contains a fully embedded warehouse-management system.
Dynamics 365 Business Central		Provides cost-effective accounting, sales, and purchasing functionality for smaller organizations of less than 20 users.
Dynamics 365 for Sales		

Correct Answer:

Applications	Answer Area	Definition
Dynamics 365 for Finance and Operations		Manages accounting, purchasing, sales, manufacturing, and retail operations in a single, out-of-the-box application.
Dynamics 365 for Talent		Contains a fully embedded warehouse-management system.
Dynamics 365 Business Central		Provides cost-effective accounting, sales, and purchasing functionality for smaller organizations of less than 20 users.
Dynamics 365 for Sales		

QUESTION 4

A company is preparing to implement a cloud-based environment.

You need to inform management about the different types of cloud.

Which three service components are available for infrastructure as a service (IaaS)? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

- A. network security
- B. operating systems



- C. data center
- D. servers and storage
- E. hosted applications

Correct Answer: BCD

QUESTION 5

HOTSPOT

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:



Answer Area

Statement	Yes	No
All resources for a Dynamics 365 application are deployed without user intervention.	<input type="radio"/>	<input type="radio"/>
You create sandbox and production environments in two different tenants.	<input type="radio"/>	<input type="radio"/>
You create sandbox and production environments in two different regions.	<input type="radio"/>	<input type="radio"/>

Correct Answer:



Answer Area

Statement	Yes	No
All resources for a Dynamics 365 application are deployed without user intervention.	<input checked="" type="radio"/>	<input type="radio"/>
You create sandbox and production environments in two different tenants.	<input type="radio"/>	<input checked="" type="radio"/>
You create sandbox and production environments in two different regions.	<input type="radio"/>	<input checked="" type="radio"/>



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