



MB-900^{Q&As}

Microsoft Dynamics 365 Fundamentals

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QUESTION 1

You deploy Dynamics 365 for Customer Engagement.

You need to advise management on the number of minimum seats required to participate in the FastTrack for Dynamics 365 program.

What is the minimum number of seats required to participate in the program?

- A. 50
- B. 100
- C. 200
- D. 250

Correct Answer: D

References: <https://docs.microsoft.com/en-us/dynamics365/get-started/fasttrack/customer-engagement/microsoft-fasttrack-dynamics-365>

QUESTION 2

You need to authenticate users to Dynamics 365 for Customer Engagement apps.

What are three supported security models for authentication? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

- A. claims-based
- B. Active Directory Domain Services
- C. OAuth 2.0
- D. Active Directory Federation Services
- E. Microsoft Azure Active Directory
- F. OAuth 1.0

Correct Answer: ABC

References: <https://docs.microsoft.com/en-us/dynamics365/customer-engagement/developer/authenticate-users>

QUESTION 3

A company has 175 Dynamics 365 for Finance and Operations users.

You need to identify which educational opportunities are available for the company through the Microsoft FastTrack



program.

Which three opportunities are available? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

- A. workshops
- B. new feature reviews
- C. upgrade assessment
- D. TechTalks
- E. performance guidance

Correct Answer: ACD

References: <https://docs.microsoft.com/en-us/dynamics365/unified-operations/fin-and-ops/get-started/fasttrack-dynamics-365-overview>

QUESTION 4

You need to select a Dynamics 365 for Customer Engagement application to help your organization effectively track, manage, and deliver project-based services. Which application should you select?

- A. Customer Service
- B. Field Service
- C. Project Service automation
- D. Sales

Correct Answer: C

References: <https://docs.microsoft.com/en-us/dynamics365/customer-engagement/project-service/overview>

QUESTION 5

HOTSPOT

A company is considering using Dynamics 365 for Marketing.

You need to inform management about which features are available.

For each of the following features, select Yes if the feature is available. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:



Answer Area

Feature	Yes	No
Create graphical email messages.	<input type="radio"/>	<input type="radio"/>
Design personalized experiences.	<input type="radio"/>	<input type="radio"/>
Configure portals.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

Answer Area

Feature	Yes	No
Create graphical email messages.	<input checked="" type="radio"/>	<input type="radio"/>
Design personalized experiences.	<input checked="" type="radio"/>	<input type="radio"/>
Configure portals.	<input type="radio"/>	<input checked="" type="radio"/>



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