MB-600^{Q&As}

Microsoft Dynamics 365 + Power Platform Solution Architect

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QUESTION 1

HOTSPOT

A client plans to implement a sales platform to help with sales activities.

The sales platform must have the following capabilities:

1.

Handle a high volume of sales calls that has transcription and call analytics.

2.

Provide support for sales reps in the field on Android or iOS devices.

3.

Include social networking capabilities by using email and LinkedIn.

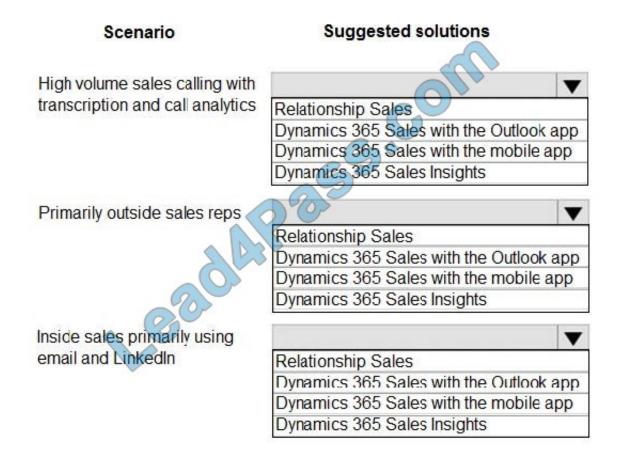
You need to recommend solutions to help the client achieve the goal.

What should you recommend? To answer, select the appropriate option in the answer area.

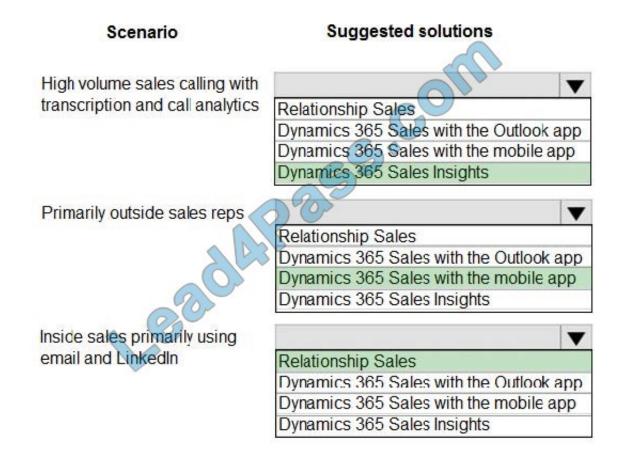
NOTE: Each correct selection is worth one point.

Hot Area:









QUESTION 2

HOTSPOT

A client maintains many versions of Microsoft Dynamics CRM and Dynamics 365 Customer Engagement (on-premises). The client plans to migrate solutions between source systems and target systems.

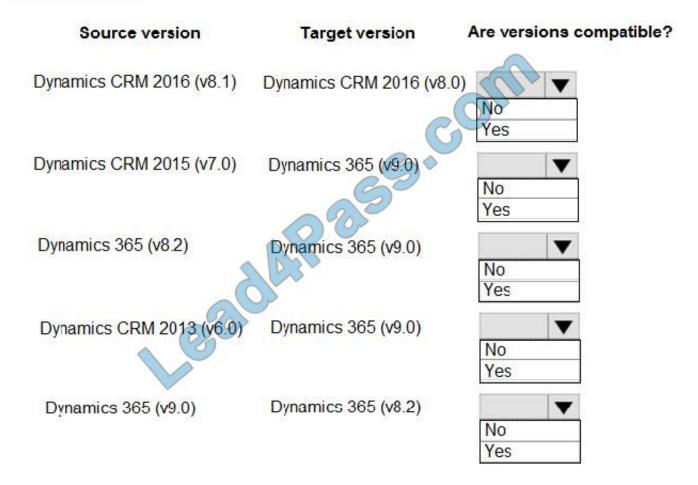
You need to identify which versions of Dynamics CRM and Dynamics 365 are compatible for solution migration.

For which source and target combination can you migrate solutions? To answer, select the appropriate option in the answer area.

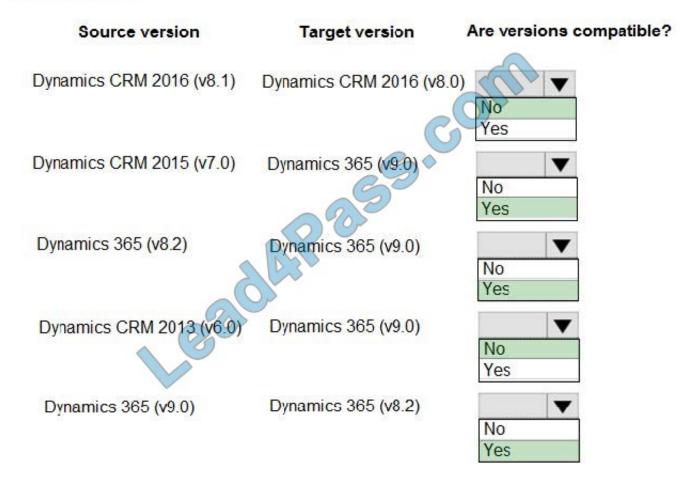
NOTE: Each correct selection is worth one point.

Hot Area:









Reference: https://docs.microsoft.com/en-us/dynamics365/customerengagement/on-premises/developer/introduction-solutions

QUESTION 3

HOTSPOT

You are designing the security model for a company implementing Dynamics 365 Sales.

This company is a large organization with several divisions that have several sets of customer bases. The company has the following requirements:

1.

Permissions must be set at a high level for these divisions and granulized as they get assigned to different departments.

2.

Centralized support staff need read/write access to accounts and the ability to assign accounts to salespeople.

3.

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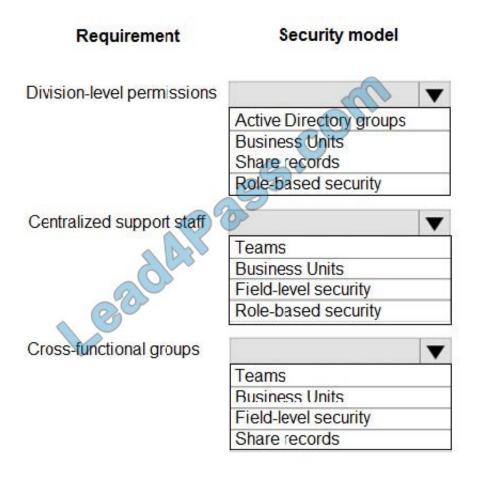
Large-scale projects need cross-functional groups to have permissions to the same accounts.

Which security model should you use for each requirement? To answer, select the appropriate option in the answer area.

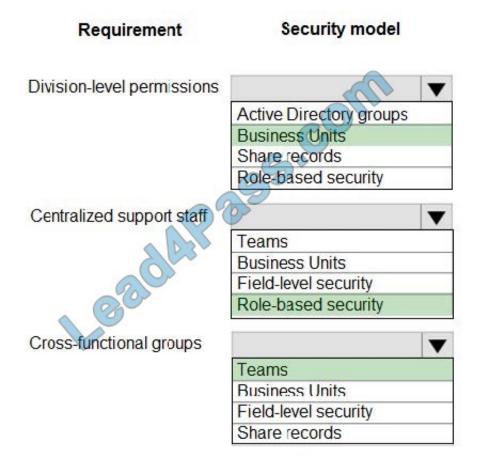
NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area







QUESTION 4

DRAG DROP

You need to recommend a solution for integrating luggage information.

What should you recommend? To answer, drag the appropriate types to the correct entities. Each type must be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

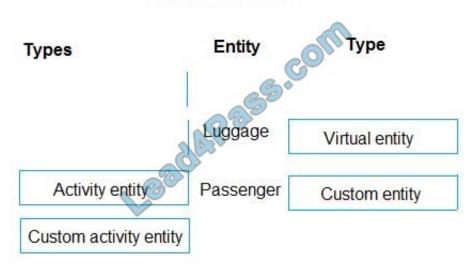
Select and Place:



Types	Entity	Туре	
Custom entity	65	9	
Virtual entity	Luggage		
Activity entity	Passenger		
Custom activity entity			

Correct Answer:

Answer Area



QUESTION 5

HOTSPOT

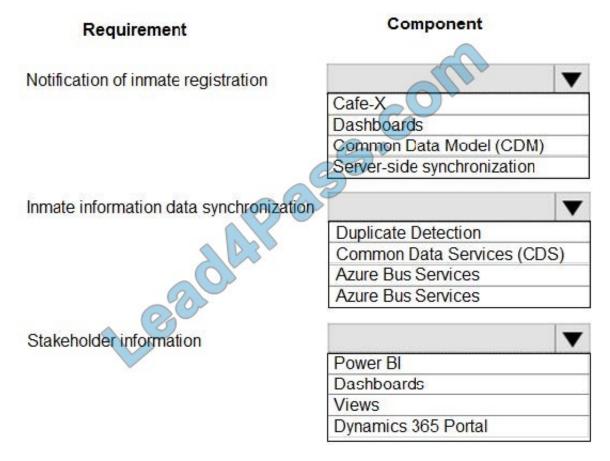
You need to recommend the technology that matches the requirement.

Which component should you recommend? To answer, select the appropriate option in the answer area.

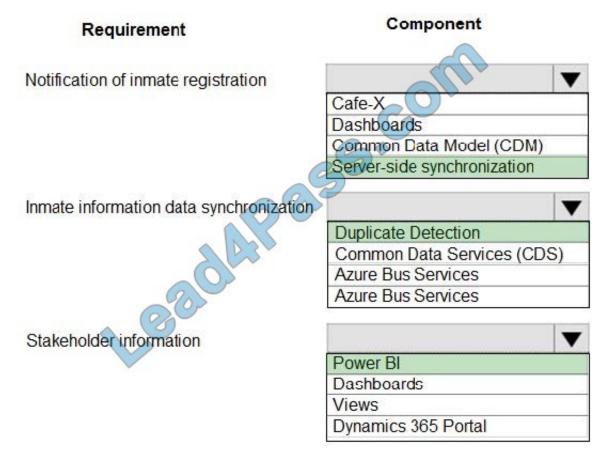
NOTE: Each correct selection is worth one point.

Hot Area:









Employees use a proprietary database to look up inmate information to enter in Microsoft Excel spreadsheets.

1.

All inmate information needs to be brought into the new system from the proprietary database and kept in sync.

2.

Once an inmate is registered, an email needs to be sent to the inmate.

3.

The chiefs want stakeholders to be able to see reports without needing to log in to Dynamics 365

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