



# MB-600<sup>Q&As</sup>

Microsoft Dynamics 365 + Power Platform Solution Architect

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**QUESTION 1**

**HOTSPOT**

A company has the following workforce roles and responsibilities:

<b>Role</b>	<b>Responsibilities</b>
Salesperson	Create and update leads, opportunities, quotes, orders, and invoices on mobile devices.
Administrative assistant	Update contact information, calendar invitations, and announcements. Edit dashboards. Log time and expenses to a project.
Customer service agent	Start support chats, respond to customer surveys, and create and update knowledge management.
Sales manager	Edit products, price lists, and sales literature. View contacts, leads, opportunities, quotes, orders, and invoices.
Unit director	View dashboards, record relationships, and invoices. Export data to Microsoft Excel. Use advanced find.

You need to recommend the lowest-cost license type.

Which license types should you recommend? To answer, select the appropriate license in the dialog box in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:



## Answer Area

Role	Dynamics 365 license										
Salesperson	<table border="1"><tr><td></td><td>▼</td></tr><tr><td>Full</td><td></td></tr><tr><td>Team</td><td></td></tr><tr><td>Device</td><td></td></tr><tr><td>App</td><td></td></tr></table>		▼	Full		Team		Device		App	
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Full											
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Administrative assistant	<table border="1"><tr><td></td><td>▼</td></tr><tr><td>Full</td><td></td></tr><tr><td>Team</td><td></td></tr><tr><td>Device</td><td></td></tr><tr><td>App</td><td></td></tr></table>		▼	Full		Team		Device		App	
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App											
Customer service agent	<table border="1"><tr><td></td><td>▼</td></tr><tr><td>Full</td><td></td></tr><tr><td>Team</td><td></td></tr><tr><td>Device</td><td></td></tr><tr><td>App</td><td></td></tr></table>		▼	Full		Team		Device		App	
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Sales manager	<table border="1"><tr><td></td><td>▼</td></tr><tr><td>Full</td><td></td></tr><tr><td>Team</td><td></td></tr><tr><td>Device</td><td></td></tr><tr><td>App</td><td></td></tr></table>		▼	Full		Team		Device		App	
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Unit director	<table border="1"><tr><td></td><td>▼</td></tr><tr><td>Full</td><td></td></tr><tr><td>Team</td><td></td></tr><tr><td>Device</td><td></td></tr><tr><td>App</td><td></td></tr></table>		▼	Full		Team		Device		App	
	▼										
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Correct Answer:



## Answer Area

Role	Dynamics 365 license										
Salesperson	<table border="1"><tr><td></td><td>▼</td></tr><tr><td>Full</td><td></td></tr><tr><td>Team</td><td></td></tr><tr><td>Device</td><td></td></tr><tr><td>App</td><td></td></tr></table>		▼	Full		Team		Device		App	
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Administrative assistant	<table border="1"><tr><td></td><td>▼</td></tr><tr><td>Full</td><td></td></tr><tr><td>Team</td><td></td></tr><tr><td>Device</td><td></td></tr><tr><td>App</td><td></td></tr></table>		▼	Full		Team		Device		App	
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Customer service agent	<table border="1"><tr><td></td><td>▼</td></tr><tr><td>Full</td><td></td></tr><tr><td>Team</td><td></td></tr><tr><td>Device</td><td></td></tr><tr><td>App</td><td></td></tr></table>		▼	Full		Team		Device		App	
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Sales manager	<table border="1"><tr><td></td><td>▼</td></tr><tr><td>Full</td><td></td></tr><tr><td>Team</td><td></td></tr><tr><td>Device</td><td></td></tr><tr><td>App</td><td></td></tr></table>		▼	Full		Team		Device		App	
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Unit director	<table border="1"><tr><td></td><td>▼</td></tr><tr><td>Full</td><td></td></tr><tr><td>Team</td><td></td></tr><tr><td>Device</td><td></td></tr><tr><td>App</td><td></td></tr></table>		▼	Full		Team		Device		App	
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## QUESTION 2

Note: This question is part of series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

In preparation for a Dynamics 365 Sales and Dynamics 365 Customer Service implementation a client is performing a fit-gap analysis.

You need to evaluate the requirements by using a fit-gap methodology in the context of Dynamics 365 Sales and Dynamics 365 Customer Service.

Solution: Quotes and Orders need to push and receive data in real-time from SAP.

Does the solution meet the goal?

A. Yes

B. No

Correct Answer: B

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## QUESTION 3

DRAG DROP

You need to recommend a solution for integrating luggage information.

What should you recommend? To answer, drag the appropriate types to the correct entities. Each type must be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:



### Answer Area

Types	Entity	Type
Custom entity		
Virtual entity	Luggage	
Activity entity	Passenger	
Custom activity entity		

Correct Answer:

### Answer Area

Types	Entity	Type
	Luggage	Virtual entity
Activity entity	Passenger	Custom entity
Custom activity entity		

#### QUESTION 4

You need to recommend the correct tool for both wardens and stakeholders to use. What should you recommend?

- A. AI Builder
- B. Power BI
- C. Out-of-the-box reports in Dynamics 365 Customer Service
- D. Dynamics 365 Customer Service dashboards

Correct Answer: B



### QUESTION 5

A client is using Dynamics 365 Sales and Power BI with stringent security on read access to accounts.

You need to ensure that users will be unable to view restricted accounts in Power BI.

What should you recommend?

- A. Share the reports in Power BI to the same Microsoft Azure Active Directory (Azure AD) groups used in Dynamics 365 Sales.
- B. Embed the Power BI reports in Dynamics 365 Sales instead of sharing them by using Power BI to retain security.
- C. Set up the Data Export Service and use DirectQuery for reporting to include security roles.
- D. Add row-level security (RLS) roles to the DataSet in Power BI that matches the privileges assigned in Dynamics 365 Sales.

Correct Answer: D

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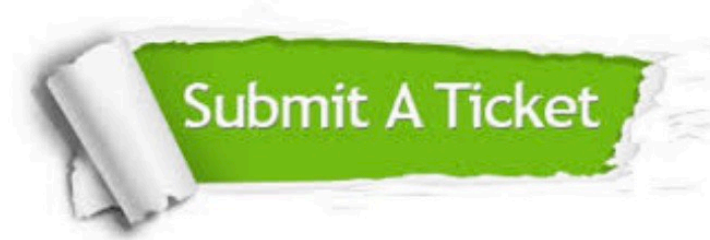
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