MB-340 ^{Q&As}

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Microsoft Dynamics 365 Commerce Functional Consultant

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QUESTION 1

You need to complete the configuration for seasonal sale events.

What should you configure?

A. Page templates

B. Price groups

C. Publish groups

D. Audience targeting

Correct Answer: C

When to use publish groups You can use publish groups whenever you must stage and publish multiple documents together. For example, if your website updates content every season, you can create publish groups for these seasonal marketing motions. Your "Autumn Seasonal Update" publish group might contain new seasonal images, fragments that have seasonal marketing messages, pages that include seasonal product collections, or other seasonal website updates.

Note: Fabrikam, Inc. operates a seasonal sale event twice each year.

Seasonal sales events

In preparation for each seasonal sale event, a marketing team will prepare the content changes for the e-commerce website. The team must be able to preview changes before a sale event goes live.

All content changes related to a seasonal sale event must go live onto the e-commerce website at the same time. You must implement functionality to automatically publish the content.

Reference: https://docs.microsoft.com/en-us/dynamics365/commerce/publish-groups

QUESTION 2

DRAG DROP

A company uses Dynamics 365 Commerce.

The company offers multiple discounts on each product. Each discount type has a different priority.

You need to configure the discount engine parameters.

What should you configure? To answer, drag the appropriate configurations to the correct requirements. Each configuration may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view

content.

NOTE: Each correct selection is worth one point.

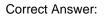Select and Place:

Configurations

| Discount performance |
| Discount concurrency control |

Answer Area

Requirement	**Configuration**
Apply the best prices and compound them within the priority.	
Always compound discounts on the original price.	

Correct Answer:

Configurations

| |
| |

Answer Area

Requirement	**Configuration**
Apply the best prices and compound them within the priority.	Discount concurrency control
Always compound discounts on the original price.	Discount performance

Explanation:

Box 1: Discount concurrency control Discount concurrency control model The discount concurrency control model changes when and how multiple discounts are applied to products in a transaction. The Best price and compound concurrency control model option on the Discounts tab on the Commerce parameters page is different from the Discount concurrency mode property on each discount.

In earlier versions of the app, there was only one way to apply multiple discounts based on the discount type, discount concurrency mode, and pricing priority (if used) properties of discounts. Now, the discount concurrency control model setting affects how all discounts compete and compound together.

Best price and compound within priority, never compound across priorities This is the default and is the legacy way in which multiple discounts are processed. When this option is selected, all compound discounts within the same pricing

priority are combined, and the combined result competes with any best price discounts in the same pricing priority. After a discount is applied to a product, all discounts at lower pricing priorities are ignored.

Box 2: Discount performance

Reference: https://docs.microsoft.com/en-us/dynamics365/commerce/apply-multiple-retail-discounts

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QUESTION 3

HOTSPOT

A company uses Dynamics 365 Commerce for product pricing and inventory.

The company is setting up the pricing for a new series of limited-edition products.

These products must not be discounted or given away as a free promotional item.

You need to configure the system.

Where should you configure the functionality? To answer, select the appropriate options in the answer area.

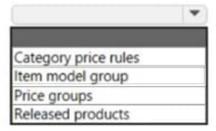NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Requirement	Location
Prevent products from being given away as a promotional item.	▼
	Category price rules
	Item model group
	Released products
	Trade agreement
Disable discounts for the limited-edition products.	▼
	Category price rules
	Item model group
	Price groups
	Released products

Correct Answer:

Answer Area

Requirement	Location
Prevent products from being given away as a promotional item.	[dropdown ▼]

Category price rules
Item model group
Released products
Trade agreement

| Disable discounts for the limited-edition products. | [dropdown ▼] |

Category price rules
Item model group
Price groups
Released products

Box 1: Category price rule

Box 2: Released products Options for preventing discounts for retail products There are various reasons why retailers may want to prevent some products from being discounted, either from a promotion or during the sale at the POS.

The following options, which can be found on the Commerce tab of released products, will allow the product to be configured to prevent all or manual discounts. The settings can also be specified at the category level from the category hierarchy.

*

Prevent all discounts Select this option to prevent all types of discounts from being applied to this product. This includes promotions such as mix and match, quantity and threshold discounts, as well as manual line and transaction discounts that are applied during a sale by a POS user.

*

Prevent manual discounts Select this option to only prevent the manual line or transaction discounts that are applied during a sale by a POS user. Products with this option selected are still eligible for promotions, such as mix and match and quantity and threshold discounts.

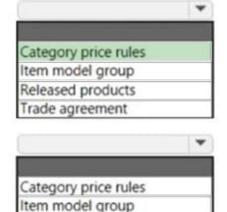Reference: https://docs.microsoft.com/en-us/dynamics365/commerce/prevent-discounts

QUESTION 4

DRAG DROP

You are a Dynamics 365 Commerce consultant for a company.

The company has three retail channels: an online store, a retail store, and a call center.

The company requires customer orders to be available for pickup at its retail store. Sales orders for in-store pickup can be created in any retail channel.

You create a mode of delivery for customer pickups. You also create a fulfillment group.

Which retail channel should you select? To answer, drag the appropriate retail channels to the correct actions. Each retail channel may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to

view content.

NOTE: Each correct selection is worth one point.

Select and Place:

Retail channels	Answer Area	
	Action	**Retail channel**
Both retail store and online store	Assign the retail channel or channels to the mode of delivery.	Retail channel
Call center	Assign the retail channel or channels to a line in the new fulfillment group.	Retail channel
Online store only	Assign the new fulfillment group to the retail channel or channels.	Retail channel
Retail store only		

Correct Answer:

Retail channels	Answer Area	
	Action	**Retail channel**
	Assign the retail channel or channels to the mode of delivery.	Both retail store and online store
Call center	Assign the retail channel or channels to a line in the new fulfillment group.	Retail store only
	Assign the new fulfillment group to the retail channel or channels.	Online store only

Reference: https://docs.microsoft.com/en-us/dynamics365/commerce/multiple-pickup-modes

QUESTION 5

You need to configure the solution for the store opening and closing procedures and address college credit requirements.

Which two actions should you perform? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

A. Add the task management POS operation to configure the store worker\'s POS permission groups.

B. Use Task Recorder to document the different POS processes by worker role.

C. Document the tasks using the Dynamics 365 help documentation.

D. Implement the data task automation tool.

E. Create a recurring task list for all stores.

Correct Answer: AE

Reference: https://docs.microsoft.com/en-us/dynamics365/commerce/task-mgmt-overview

https://docs.microsoft.com/en-us/dynamics365/commerce/task-mgmt-configure

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