

MB-330^{Q&As}

Microsoft Dynamics 365 Supply Chain Management

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QUESTION 1

HOTSPOT

You need to meet the operational requirements for VendorB.

What should you do? To answer, select the appropriate options in the area.

NOTE: Each correct selection is worth one point.

Hot Area:

Requirement	Action
Confirm the purchase order.	▼
	Enter the PO and post the confirmation.
	Enter the PO and send a receipt.
	Enter the PO and submit it for approval.
Approve the workflow.	▼
	Assign the delegate.
	Define the approver.
	Set expiration to auto-approve.
	Set expiration to auto-reject.

Correct Answer:

Requirement	Action
Confirm the purchase order.	▼
	Enter the PO and post the confirmation.
	Enter the PO and send a receipt.
	Enter the PO and submit it for approval.
Approve the workflow.	▼
	Assign the delegate.
	Define the approver.
	Set expiration to auto-approve.
	Set expiration to auto-reject.

QUESTION 2

Your company uses a Dynamics 365 Supply Chain Management system.

You have been tasked with configuring an agreement that gives clients a specified discount per unit if they buy a certain amount of a particular item.

The parameters are as follows:

51 to 100

Correct Answer: A

QUESTION 3

You need to configure the system for the customer tier B pricing. What should you do?

- A. Configure an item sales control for the item.
- B. Enable the customer group in the Activate price/discount form.
- C. Assign the product filter code for the item to the customer tier B customer group.
- D. Assign the item to the customer tier B price group.
- E. Approve and confirm the trade allowance agreement.

Correct Answer: E

Note: Customers are categorized into four pricing tiers (A, B, C, and D) based on sales volume over the past 12 months.

Promotional fund and Trade allowance agreement A trade allowance agreement is an incentive program where pay-for-performance monetary rewards are offered to customers that achieve specific volume targets and/or behavioral goals. Promotional funds are budgeted expenditures. In that way, the promotional campaigns can be captured.

Reference: <https://docs.microsoft.com/en-us/dynamics365/supply-chain/sales-marketing/trade-allowance#promotional-fund-and-trade-allowance-agreement>

QUESTION 4

DRAG DROP

You need to configure the system for the new products that the company produces.

Which product type should you use? To answer, drag the appropriate product types to the correct products. Each product type may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

Product types

- Product
- Product BOM
- Product variant
- Product attribute

Answer Area

Product

Clothing item 01001-S-Red

Energy drink item 02001-12oz

Product type

Correct Answer:

Product types

-
- Product BOM
-
- Product attribute

Answer Area

Product

Clothing item 01001-S-Red

Energy drink item 02001-12oz

Product type

Box 1: Product

Current environment. Items

Product numbering

All items are numbered by using a smart numbering format: [Product SKU+Size+Color+Style]. For reporting, items are queried for sales and inventory reports by using the first six digits of the item number or until the first dash is encountered.

A t-shirt could be 01001-S-Red for item 1001 in a size small with the color red.

A single energy drink could be 02001-12oz or 02001-20oz for the different sizes that product 02001 is sold in.

Product attributes

All clothing shares the same set of product attributes.

Supplements may share the same Product SKU but can have different attributes for the different size, color, or style variations of the product.

Product attributes that are unnecessary for an item should be excluded from the item.

Box 2: Product variant

Product masters and product variants

In an agile world, where products must be quickly adapted to customer requirements, product definitions specify a set of products instead of distinct products. In Supply Chain Management, those generic products are known as product

masters. Product masters hold the definition and rules that specify how distinct products are described and behave in business processes. Based on these definitions, distinct products can be generated. These distinct products are known as

product variants.

A product master is associated with a product dimension group and a configuration technology to specify the business rules. The product dimensions (Color, Size, Style, and Configuration) are a specific set of attributes that can be used

throughout the application to define and track specific behaviors of the related products. These dimensions also help users search for and identify the products.

QUESTION 5

You are the planner for a distribution company.

You observe an increase in planned orders for item C0001. You must track the source for these planned orders and break them out based on their demand. You are not concerned with safety stock maximums for this item.

You need to ensure that the master planning batch job will create a unique planned purchase order for every new demand requirement for C0001.

Which coverage code should you use?

- A. Manual
- B. Period
- C. Min/Max
- D. Requirement

Correct Answer: D

Reference: <https://docs.microsoft.com/en-us/dynamics365/supply-chain/master-planning/coverage-settings>