MB-210 ^{Q&As}

Microsoft Dynamics 365 Sales

Pass Microsoft MB-210 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.leads4pass.com/mb-210.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Microsoft
Official Exam Center

⚙ **Instant Download** After Purchase

⚙ **100% Money Back** Guarantee

⚙ **365 Days** Free Update

⚙ **800,000+** Satisfied Customers

QUESTION 1

You need to configure pricing for the Contoso, Ltd. invoice. What should you do?

A. Set the Invoice Product to Override Price

B. Set the Invoice Product to Use Default

C. Configure an end date for the price list

Correct Answer: A

QUESTION 2

A company is implementing Dynamics 365 Sales. The company has ten products and four territories.

Each territory must have a price list specific for the territory and must use these prices as default product prices.

You need to configure the price lists for the territories.

What should you do?

A. Create a product family with each product list four times. Include the territory price for each product list.

B. Create a price list with a discount list for each territory.

C. Create a price list for each territory and add a territory relationship record.

D. Create one price list and margin for each territory.

Correct Answer: C

Reference:

https://docs.microsoft.com/en-us/dynamics365/sales-enterprise/create-price-lists-price-list-items-define- pricing-products

QUESTION 3

HOTSPOT

You use Dynamics 365 for Sales.

You need to add products to an opportunity.

Which actions should you perform? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Scenario	Action
Products are associated with a quote record	▼
	Manually add the products to the opportunity
	Use the Get Products option
	Associate the quote with the opportunity
Add a product bundle to the opportunity	▼
	Add a write-in product
	Add an existing product
	Add the product bundle price list

Correct Answer:

Answer Area

Scenario	Action
Products are associated with a quote record	▼
	Manually add the products to the opportunity
	Use the Get Products option
	Associate the quote with the opportunity
Add a product bundle to the opportunity	▼
	Add a write-in product
	Add an existing product
	Add the product bundle price list

QUESTION 4

DRAG DROP

You are setting up a product catalog in Dynamics 365 Sales.

You must set up the following promotions in the product catalog:

Customers receive a free bag of chips when they purchase one can of soda.

Soda has different prices based on whether customers buy a can, a six-pack, or a case.

Customers receive an additional 10 percent off a purchase of 10 case of soda.

You need to set up the promotions.

Which feature should you configure? To answer, drag the appropriate features to the correct requirements. Each feature may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view

content.

NOTE: Each correct selection is worth one point.

Select and Place:

Features	Answer Area		
Unit group		Requirement	Feature
Discount list		Receive free chips with a soda purchase.	Feature
Product family		Purchase a case of soda.	Feature
Product bundle		Purchase 10 cases of soda.	Feature

Correct Answer:

Features	Answer Area		
		Requirement	Feature
		Receive free chips with a soda purchase.	Product bundle
Product family		Purchase a case of soda.	Unit group
		Purchase 10 cases of soda.	Discount list

Reference: https://docs.microsoft.com/en-us/dynamics365/sales-enterprise/set-up-product-catalog-walkthrough

QUESTION 5

You need to resolve the issue for PreferredCustomerA. What should you create?

A. a product bundle for each country

B. a playbook category

C. a price list for the currency of each country

D. a product catalog for each country

E. a discount list for Preferred Customers

Correct Answer: C

Reference: https://docs.microsoft.com/en-us/dynamics365/sales-enterprise/create-price-lists-price-list-items-define-pricing-products

Latest MB-210 Dumps   **MB-210 VCE Dumps**   **MB-210 Study Guide**