

MANUFACTURING-CLOUD- PROFESSIONAL^{Q&As}

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QUESTION 1

Which two methods can be used to recalculate payouts after the payout period is closed?

- A. Recalculate payouts due to changed benefits
- B. Renew payouts with benefit charges
- C. Recalculate payouts with no charge in benefits
- D. Receive payouts with charged benefits
- E. Recalculate account benefit charge

Correct Answer: AC

QUESTION 2

Which three permission set are available with Manufacturing Cloud?

- A. Manufacturing Price Book
- B. Manufacturing Account Forecast
- C. Manufacturing Sales Agreements
- D. Manufacturing Sales Orders
- E. Manufacturing Account Manager Target

Correct Answer: BCE

QUESTION 3

Which object is required to create a Sales agreement?

- A. Account
- B. Contract
- C. Order
- D. Quote

Correct Answer: C

The object that is required to create a Sales agreement is Contract. A Contract is a document that outlines the terms and conditions of a sales agreement between two parties. It is necessary to create a Contract in order to create a Sales agreement. For more information, please refer to theSalesforce documentation.

QUESTION 4

Which two options can be used to populate a custom metric so that it shows on forecast grid?

- A. Implement a record trigger flow on Account Product Forecast (APF)
- B. Implement an apex trigger on Account Product Forecast (APF)
- C. Used to recalculate all forecast button on the account forecast settings page
- D. Implement an apex trigger on Account Product period Forecast (APPF)
- E. Implement a record trigger on Account Product period Forecast (APPF)

Correct Answer: DE

QUESTION 5

What out-of-the-box Manufacturing Cloud function can be used to notify users if automated processes fail?

- A. Automated Processes Status report
- B. Automated Processes Notifications
- C. Email Notifications
- D. Manufacturing Cloud Home Page Notifications related

Correct Answer: C

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