



# M2180-651<sup>Q&As</sup>

IBM PureApplication System Sales MasteryTest v1

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#### QUESTION 1

The IBM PureApplication™ System resources are "virtualized and pooled," which means they are \_\_\_\_\_.

- A. Cloud ready
- B. Patterned
- C. Optimized
- D. Component redundant

Correct Answer: A

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#### QUESTION 2

All of the following are resources that can be used when progressing in an IBM PureApplication™ System engagement EXCEPT which option?

- A. Special Bid
- B. PureApplication™ System Tiger Team
- C. Team IBM
- D. PureApplication™ Community

Correct Answer: D

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#### QUESTION 3

The IBM PureApplication™ System is offered in \_\_\_\_\_ different configurations to meet the different system needs of our customers.

- A. Two
- B. Four
- C. Six
- D. Eight

Correct Answer: B

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#### QUESTION 4

Which one of the following capabilities of the IBM PureApplication™ System includes deeply integrating and tuning hardware and software in a single, ready-to-go system?



- A. Built-in expertise
- B. Integration by design
- C. Simplified experience
- D. Automation control

Correct Answer: B

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#### QUESTION 5

According to the IBM CIO study, innovation-driven CIOs believe \_\_\_\_\_ can have the highest impact by creating new revenue sources.

- A. IT
- B. New customers
- C. Contract renegotiations
- D. Cloud computing

Correct Answer: A

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