

# M2090-744<sup>Q&As</sup>

IBM DB2 BLU/Cloud Sales Mastery v1

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#### **QUESTION 1**

DB2 BLU powers two different cloud offerings. These are:

- A. 1) BLU Acceleration for Cloud 2) AnImage offering including Cognos
- B. 1)BLU Insight 2)AManaged Service offering including Cognos
- C. 1) BLU Analytics Acceleration 2) AManaged Service offering that does not include Cognos
- D. 1)DB2 BLU Cloud Edition 2)AnImage offering that does not include Cognos

Correct Answer: D

#### **QUESTION 2**

Which of the following summarizes the BLU Acceleration value prop?

- A. Fast, Inexpensive, Compatible
- B. Fast, Simple. Agile
- C. Simple. Reliable, Inexpensive
- D. Agile, Inexpensive, Complete

Correct Answer: B

http://www.ibmbluhub.com/why-blu-acceleration/

#### **QUESTION 3**

Which two examples show that Amazon RedShift lacks DB2 BLU\\'s usability features?

- A. Compression algorithms must be picked manually
- B. Workload management divides resources manually and does not dynamically adjust memory allocation to meet workload requirements
- C. Query execution plans must be specified manually
- D. Data skipping must be specified manually

Correct Answer: BD

#### **QUESTION 4**

Which of the underlying technologies give BLU Acceleration its greatest competitive advantage over alternative solutions?



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- A. In-memory, columnar technology
- B. Actionable compression
- C. CPU acceleration
- D. Data Skipping

Correct Answer: D

#### **QUESTION 5**

Which best describes the Oracle environments that we should prioritize for Oracle takeout opportunities?

- A. All Oracle environments are equally simple to go after with our Oracle application compatibility layer
- B. The ideal environments are those where the Oracle Application Suite is being used by the client
- C. SAP, Cognos and environments with home grown applications will generally be the easiest to go after
- D. We only target take-out with SAP environments

Correct Answer: C

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