

## M2090-744<sup>Q&As</sup>

IBM DB2 BLU/Cloud Sales Mastery v1

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## QUESTION 1

Which are the best two entry points for BLU Acceleration?

- A. Cognos BI customers
- B. SAP BW customers
- C. DB2 for z/OS customers
- D. Oracle ERP customers

Correct Answer: BC

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## QUESTION 2

Which best describes the Oracle environments that we should prioritize for Oracle takeout opportunities?

- A. All Oracle environments are equally simple to go after with our Oracle application compatibility layer
- B. The ideal environments are those where the Oracle Application Suite is being used by the client
- C. SAP, Cognos and environments with home grown applications will generally be the easiest to go after
- D. We only target take-out with SAP environments

Correct Answer: C

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## QUESTION 3

What type of "as-a-Service" delivery is BlueMix?

- A. Infrastructure-as-a-Service
- B. Platform-as-a-Service
- C. Software-as-a-Service

Correct Answer: B

<http://en.wikipedia.org/wiki/Bluemix>

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## QUESTION 4

Which of the underlying technologies give BLU Acceleration its greatest competitive advantage over alternative solutions?

- A. In-memory, columnar technology

- B. Actionable compression
- C. CPU acceleration
- D. Data Skipping

Correct Answer: D

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## QUESTION 5

Which aspect of BLU Acceleration best differentiates it from other competitors with some form columnar database support?

- A. Extreme performance
- B. Available as a cloud offering
- C. Load and go simplicity
- D. Parallel Vector Processing

Correct Answer: D

[http://en.wikipedia.org/wiki/IBM\\_DB2](http://en.wikipedia.org/wiki/IBM_DB2)

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