



# M2040-725<sup>Q&As</sup>

IBM Kenexa Talent Acquisition Sales Mastery Test v1

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#### QUESTION 1

What is the typical implementation time for a 2x BrassRing System?

- A. 8 weeks-12 months
- B. 1 month -6 months
- C. 2 weeks -3 months
- D. 6 months -1 year

Correct Answer: C

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#### QUESTION 2

How much time does it take for managers to become productive in a new job?

- A. 4-6 weeks
- B. 8-10 weeks
- C. 12-16 weeks
- D. 18-22 weeks

Correct Answer: A

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#### QUESTION 3

According to the audio recording, what is an effective way of displacing an incumbent applicant tracking system?

- A. Uncover the client's need for an onboarding system and then bundle Kenexa 2x BrassRing and Kenexa 2x Onboard.
- B. Describe why Kenexa 2x BrassRing is superior to the client's current ATS.
- C. Demo Kenexa 2x BrassRing.
- D. Justify the cost of the Kenexa 2x Onboard with the cost savings associated with no longer using a transaction based 1-9 processor

Correct Answer: A

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#### QUESTION 4

According to the audio recording, what impact can a poor Onboarding solution have on an organization?

- A. Increasing the time it takes to make the new employee productive



- B. Connecting the new employee to the wrong learning assets
- C. Paying the new employee unfairly based on market data
- D. Placing the wrong candidates in the wrong positions

Correct Answer: A

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#### QUESTION 5

Which of the following is not a key benefit of Kenexa 2X BrassRing?

- A. Award winning mobile recruiting
- B. Socialization of recruitment
- C. Ensures the best new hire experience
- D. Global, configurable, flexible

Correct Answer: B

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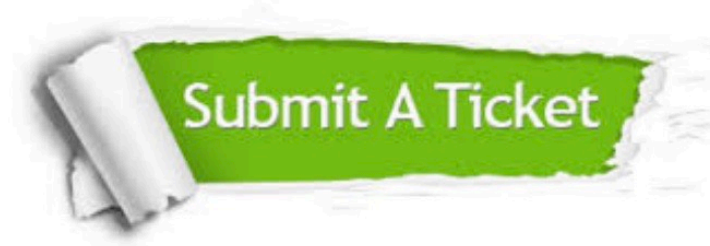
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