M2040-725^{Q&As}

IBM Kenexa Talent Acquisition Sales Mastery Test v1

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QUESTION 1

According to the audio recording, what do organizations typically lack in their talent management solution?

A. A good set of functionality to find and hire the right talent

B. A solution that automatically provisions hardware for a new employee

C. A good onboarding system bundled with a talent acquisition system

D. A system that predicts how quickly a new hire will begin to impact the business

Correct Answer: C

QUESTION 2

According to Jeanne Meister of Forbes.com, how frequently are Millennial likely to change jobs in their lifetime?

A. 1 to 5 times

B. 5to10times

C. 10 to 15 times

D. 15 to 20 times

Correct Answer: C

QUESTION 3

There is an opportunity cost associated with positions that are not filled. According to ERE.net, what is the average cost of a vacancy/open position within an organization?

A. $7,000-$12,000 per week

B. $700-$1,200 per week

C. $7,000-$12,000 per day

D. $700-$1,200 per day

Correct Answer: C

QUESTION 4

What is the typical implementation time for a 2x BrassRing System?

A. 8 weeks-12 months

B. 1 month -6 months

C. 2 weeks -3 months

D. 6 months -1 year

Correct Answer: C

QUESTION 5

According to the audio recording, when talking to prospects in the Retail industry, which one of the following capabilities of a Kenexa recruiting solution should NOT be emphasized?

A. Deep expertise with many, large retail clients

B. The inclusion of assessments to easily identify and hire the best talent

C. The ability to source engineering talent

D. Mobile recruiting component of 2x BrassRing

Correct Answer: C

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