

M2020-624^{Q&As}

IBM Risk Analytics for Governance Risk and Compliance Sales Mastery
Test v1

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QUESTION 1

Which indicator should alert you to an OpenPages GRC opportunity?

- A. Collaborate and automated systems defined by line of business managers
- B. Robust reporting and non-redundant risk and controls data collection
- C. Integrated, inexpensive approaches to data collection
- D. Line of business managers lack risk data and reporting intelligence to evaluate risk exposure

Correct Answer: D

QUESTION 2

What roles are held within an organization by the primary buyers of Governance, Risk and Compliance (GRC) solutions?

- A. IT Managers, Customer Support Managers
- B. Chief Risk Officer (CRO), Chief Compliance Officer (CCO), Chief Information Officer (CIO), Chief Financial Officer (CFO)
- C. Human resource manager
- D. Marketing Director

Correct Answer: B

QUESTION 3

What regulations or areas of regulations would a typical public multinational firm be subject to that can be addressed using the OpenPages GRC framework model?

- A. Employee Privacy (FDIC), Public Health and Safety, Health and Human Services
- B. Privacy (Gramm-Leach-Bliley Act), Industry specific (Basel II), Government (Dodd- Frank Act)
- C. Consumer Credit Protection Act (FDIC), Energy and Utilities Acts
- D. Credit Risk and Regulatory Capital, Counterparty Credit Risk

Correct Answer: B

QUESTION 4

According to the CRO Forum with regard to Operational Risk and Solvency II, "At the heart of operational risk management is a clear understanding of the operational risk events that may occur and the strength of the company's

processes and mitigation activities to prevent or respond to such events. From the list below, what should an operational risk management system encompass?

- A. Risk policy, Risk appetite, Risk tolerance, Risk identification, Risk assessment, Risk monitoring and Risk mitigation
- B. Risk policy, Risk appetite, Risk scaling and Risk mitigation
- C. Risk policy, Risk scripting, Risk tolerance, Risk identification, Risk Assessment, Risk monitoring and Risk mitigation
- D. Risk policy, Risk predictions, Risk tolerance, Risk identification, Risk Assessment, Risk monitoring and Risk mitigation

Correct Answer: A

<http://webcache.googleusercontent.com/search?q=cache:CPdi6li3hJwJ:www.hms.co.il/download/get/cromay2009/84/+andcd=2andhl=enandct=clnk> (page 5, see the 3rd bullet, 4 sub bullets)

QUESTION 5

OpenPages GRC can be extended to address other areas of risk and compliance initiatives. What functional areas or processes could buyers benefit from when using the OpenPages GRC Platform?

- A. Vendor risk management, business continuity management
- B. Credit risk, liquidity risk
- C. Human resources, expense reporting
- D. IT governance, marketing campaigns

Correct Answer: D

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