M2020-620 ^{Q&As}

IBM Risk Analytics Sales Mastery Test v1

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QUESTION 1

Based on feedback from IBM clients on the shifting landscape, which of the following is a spending priority?

A. Accelerate risk management while meeting regulatory requirements.

B. Reduce the cost of new systems acquisitions.

C. Increase appointment of Risk Management head count.

D. Improve Algorithmic trading platforms.

Correct Answer: C

Reference:http://www.ibmbigdatahub.com/blog/analytics-banking-services(risk analytics, first para)

QUESTION 2

What is one of the key features in the drive to enable true risk management: the case for integration?

A. Getting a single view of the customer

B. Understanding the IT risk across the whole business

C. Future proof risk systems

D. Better market risk measures

Correct Answer: D

QUESTION 3

To help companies understand their progress on a Smarter Analytics maturity model, IBM helps companies access their Analytics Quotient (AQ).

What is one aspect of a client\'s business that is scored to measure a company\'s AQ maturity?

A. The level of Risk they Measure in their business

B. The volume of data they process

C. The number of nodes used to process data

D. The ability to anticipate future events and results

Correct Answer: A

QUESTION 4

What are two of the key weighted assessment criteria used to assess the industry solution in the Chartis 2011 RiskTech100?study of the top technology companies active in the risk management market?

A. Market presence and organizational strength

B. Data handling and processing speed

C. Organizational strength and data handling

D. Processing speed and market presence

Correct Answer: A

Reference:http://chartis-research.com/files/RiskTech100-2011-FullReport_RR1120.pdf(page 6, see success factors)

QUESTION 5

What is one of the key benefits that IBM Risk Analytics focuses on delivering to meet the identified industry imperatives?

A. Improved customer life cycle management

B. End to end process improvement

C. Increased customer profitability

D. Risk aware business processes

Correct Answer: D

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