M2020-620^Q&As

IBM Risk Analytics Sales Mastery Test v1

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QUESTION 1

Which one of the following is a business process that the IBM Risk Analytics portfolio is focused on improving?

A. Deploying predictive maintenance capabilities

B. Reducing customer churn

C. Reducing the cost of compliance

D. Improving propensity analysis

Correct Answer: C

Reference:http://www-03.ibm.com/software/products/us/en/category/SWQ40(4th bullet)

QUESTION 2

Which of the following is a Buy-side market segment for IBM Risk Analytics?

A. Hedge Funds

B. Banks

C. Aviation markets

D. Local Government

Correct Answer: A
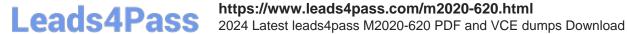
QUESTION 3

What is a key feature of the Algo Strategic Business Planning solution?

A. Comprehensive views of the bank\\'s risk/return status

B. Effective taxation calculations

C. Credit Life Cycle Management

D. Strategic Market Analysis

Correct Answer: A

Reference:http://www.bobsguide.com/guide/news/2011/Mar/24/algorithmics-launches-algo- strategic-business-planning.html(second para)

QUESTION 4

Based on feedback from IBM clients on the shifting landscape, which of the following is a spending priority?

A. Accelerate risk management while meeting regulatory requirements.

B. Reduce the cost of new systems acquisitions.

C. Increase appointment of Risk Management head count.

D. Improve Algorithmic trading platforms.

Correct Answer: C

Reference:http://www.ibmbigdatahub.com/blog/analytics-banking-services(risk analytics, first para)

QUESTION 5

What business improvements will the IBM Risk Analytics solution set help a business achieve?

A. Reduced cost of IT procurement

B. Mitigation of Credit and Market Losses

C. Increased efficiency of Algorithmics Trading platform

D. Improving propensity analysis

Correct Answer: B

Reference:http://www-01.ibm.com/software/analytics/risk-management/credit-risk-management/

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