

INDUSTRIES-CPQ-DEVELOPER^{Q&As}

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QUESTION 1

What does an attribute binding do?

- A. It binds an attribute to a price list entry,
- B. It binds an attribute to a pricing variable.
- C. It binds an attribute to a field.
- D. It binds an attribute to a picklist.

Correct Answer: D

QUESTION 2

In Guided Selling, in order to ensure that your script will be portable from your dev org to your production org, you should specify the price list by:

Note: This question displayed answer options in random order when taking this Test.

- A. Using a DataRaptor to retrieve the price list Id.
- B. Include a key/value pair in the remote action containing the remote method createCart.
- C. Include the price list Id in the vlcCart settings.
- D. Create a key/value pair with SObject being the key and %pricelistId% being the value.

Correct Answer: C

QUESTION 3

Industries CPQ and Industries OM support canceling the entire order, or part of an order.

- A. True
- B. False

Correct Answer: A

QUESTION 4

A party is an entity with which a Salesforce customer does business.

- A. True
- B. False

Correct Answer: A

QUESTION 5

Which of these is a method for pricing bundles?

- A. Price the child products as zero and assign a flat rate to the parent product.
- B. Use multiple price lists to assign more than one price to a product.
- C. Change the display text of a price list entry to show the starting price.

Correct Answer: A

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