

# HPE2-W07<sup>Q&As</sup>

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**QUESTION 1**

Which challenge does the increase of digital learning environments present to primary schools?

- A. Schools are not deploying enough wired and wireless IoT devices for the digital learning environments to succeed.
- B. Schools often have too large of an IT department, which can result in a network that is too mismanaged and siloed to meet performance requirements.
- C. Schools lack the budget to obtain a reliable wired and wireless network that can handle the increase in devices and connectivity needs.
- D. Schools have focused primarily on cloud solutions for the past decade, so switching back to an onprem infrastructure seems daunting.

Correct Answer: C

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**QUESTION 2**

Which customer is a good target for an Aruba SD-Branch solution?

- A. an enterprise that needs to add one large branch over MPLS
- B. a retailer that needs to support a large number of small branch sites
- C. a university that needs to provide VPN access for faculty at home
- D. a small to medium business (SMB) that needs a simple solution to add a branch.

Correct Answer: B

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**QUESTION 3**

What is one distinguishing feature of Aruba NetInsight and User-centric Service Assurance?

- A. They help improve customer engagement by providing a customizable Wi-Fi portal.
- B. They help to analyze customer usage patterns over a certain period of time so that companies can improve marketing campaign success.
- C. They help IT to simplify policy enforcement by enhancing visibility, authentication and authorization.
- D. They help deliver a better user experience with in-depth network analytics to assess user, device, and application connectivity.

Correct Answer: D

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**QUESTION 4**

You are discussing aruba ESP with an interested customer. However, the customer has some concerns about availability when using cloud-based network management. What should you explain?

- A. Aruba has built in high availability in its cloud, which means customers can be confident that they will lose connection to it.
- B. Unlike some competitors, if aruba network devices lose connectivity to the cloud, they will continue to provide the same connectivity to users.
- C. Customer can receive all the benefits of the aruba ESTP by deploying Aruba airwave, an on-premises network monitoring and management solution
- D. Features such as Air Pass and Smart Rate create a highly available wireless network that will protect the customer's mission-critical applications.

Correct Answer: D

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## QUESTION 5

Which statement indicates that a customer could be a good fit for an Aruba location-based solution?

- A. "Our apps are a big part of our businesses, but our production rate is starting to slow down as we hire new developers that just are not familiar with our development tools."
- B. "We are a large business with lots of remote offices. We need to ensure all the network services that we provide in our main campus are available in these other locations as well."
- C. "We have many different branch sites, and we need an easier way to apply consistent and appropriate security policies to employees and users at every location across our network."
- D. "We often launch marketing campaigns in different areas of our stores, but we don't have a way to determine how successful these promotions are and if they draw in customers."

Correct Answer: D

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