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QUESTION 1

What is one benefit of HPE InfoSight?

- A. It simplifies lifecycle operations with workflows.
- B. It decreases time spent provisioning hardware.
- C. It provides template-based orchestration.
- D. It lowers IT operating expenditures.

Correct Answer: D

Reference: <https://www.1rti.com/the-advantages-of-hpe-infosight/>

QUESTION 2

Which is an appropriate discovery question to uncover a customer's need for an HPE Intelligent Data Platform?

- A. "What steps are you taking to ensure data availability across your organization?"
- B. "What processes do you use to ensure that data remains secure in transit?"
- C. "How much savings in capacity can you achieve through data compression?"
- D. "Do you understand the relationship between storage class memory (SCM) and the cloud?"

Correct Answer: A

QUESTION 3

What is an accurate, helpful description of HPE GreenLake?

- A. HPE GreenLake is a fully customizable, consumption-based IT solution, which gives customers pay-as-you-go funding.
- B. HPE GreenLake offers customers fully customized IT solutions that can be funded via a lease or subscription.
- C. HPE GreenLake is an environmental initiative that lets customers pool their hardware in one "lake", to simultaneously cut spending and prevent unnecessary manufacturing pollution.
- D. HPE GreenLake is an AI-based security solution that equips customers with the firmware-level protection they need for their legacy infrastructure.

Correct Answer: A

Reference: <https://www.hpe.com/us/en/services/it-consumption.html>

QUESTION 4

What issue with public cloud leads some companies to move workloads back on-premises?

- A. Limited scalability
- B. Time consuming manual configuration
- C. Underutilized resources
- D. Lack of control

Correct Answer: D

Reference: <https://www.hpe.com/us/en/insights/articles/decision-guide-public-cloud-versus-on-premstorage-1701.html>

QUESTION 5

What is one productive way for companies to address exploding amounts of data?

- A. Archive the data on flash until needed for regulatory audits.
- B. Use intelligent storage to reduce the amount of data that the business collects.
- C. Delete the oldest data so that they can focus on the freshest data.
- D. Use AI to analyze the data and extract value from it

Correct Answer: D

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