HPE2-E71$^{Q\&As}$

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QUESTION 1

You are trying to qualify a customer for an HPE SimpliVity solution. Which customer characteristics indicate a consolidation use case?

A. The customer wants to conserve storage space and find an affordable solution to compress data being sent over the WAN to reduce latency.

B. The customer has a partially virtualized environment but wants to add virtualized machines (VMs) and improve application performance.

C. The customer needs a storage solution that includes backup and replication capabilities.

D. The customer is looking for a way to reduce the time it takes to provision and manage employees\\' desktops.

Correct Answer: A

QUESTION 2

Your customer wants to know why she should deploy HPE MSA over a competing solution. What is one thing you can tell this customer?

A. MSA provides application-level encryption to secure the company\\'s data.

B. MSA is the only flash solution that is affordable enough for a small company.

C. MSA is a leading disk enclosure solution that greatly simplifies capacity expansion.

D. MSA has been the leading entry-level Fibre Channel array for nine years.

Correct Answer: B

Reference: https://community.hpe.com/t5/Around-the-Storage-Block/New-HPE-MSA-entry-storageinnovation-More-affordable-flash/ba-p/7018039

QUESTION 3

Why is HPE SimpliVity the industry\\'s most complete hyperconverged solution?

A. It is the only solution that is software optimized and consolidates storage, server, and networking into one dense hyperconverged device.

B. It is the only solution that consolidates up to 12 core data center functionalities and provides one management interface for all functionalities.

C. It is the only hyperconverged solution that scales to meet the needs of any customer, from small companies to enterprise companies.

D. It is the only hyperconverged solution that gives companies the option to store their data locally, globally, or in the cloud.

Correct Answer: A

QUESTION 4

Your customer wants to know what distinguishes HPE servers from other servers. What is one distinguishing feature of HPE Gen10 servers?

A. They provide the largest storage footprint in the industry.

B. They provide more compute power than any other servers on the market.

C. They are the most secure industry standard servers.

D. They are more affordable than white box servers.

Correct Answer: C

Reference: https://www.hpe.com/emea_europe/en/servers/gen10-servers.html

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QUESTION 5

Which describes the HPE SimpliVity 380?

A. Software-defined and hardware optimized

B. Built on the HPE Apollo Gen10 Server

C. Designed specifically for companies that need a VDI solution but have space constraints

D. Optimized for compute-intensive workloads, rather than storage-intensive workloads

Correct Answer: A

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