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QUESTION 1

What advantage does the HPE SimpliVity deduplication feature provide?

- A. The deduplication feature runs periodically on the storage devices, continually compressing data and freeing up storage space.
- B. The always-on deduplication feature ensures that data is deduped on the first I/O.
- C. SimpliVity uses a proprietary hypervisor, which dedupes the data before it is sent to the Data Virtualization Layer.
- D. SimpliVity saves the data to disk before deduping it, ensuring no data loss.

Correct Answer: B

QUESTION 2

How does HPE Smart Rate technology benefit your customers?

- A. It provides real-time port statistics and utilization so customers can determine if the device connected to the port requires additional bandwidth.
- B. It autosenses the amount of power a device needs on a Power over Ethernet Plus (PoE+) port.
- C. It allows customers to use their existing cabling, which traditionally supports speeds up to 1 Gbps, to achieve higher speeds.
- D. It auto-negotiates port capabilities such as one-way or two-way traffic between the device and the port.

Correct Answer: C

QUESTION 3

What is one way HPE InfoSight closes the app-data gap?

- A. It consolidates multiple arrays and pools the storage within a virtualized environment.
- B. It improves application performance by covering compute and storage.
- C. It monitors the customer\\'s environment and resolves issues before they disrupt the business.
- D. It provides multicould mobility so that IT can easily move data between on-premises arrays and the cloud.

Correct Answer: B

Reference: https://www.gomindsight.com/blog/closing-the-app-data-gap-with-nimble-storage/

QUESTION 4



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Your customer needs to implement the strongest security measures to demonstrate regulatory compliance. Which Gen10 features should you highlight when talking to this customer? (Select two.)

- A. Silicon Root of Trust
- B. Insight Control
- C. Runtime validation
- D. Unified Extensible Firmware Interface (UEFI)
- E. Intelligent Provisioning

Correct Answer: AE

Reference:

https://portal.techdata.ch/fileadmin/user_upload/Infos/Produkt/Gen10/HPE_Gen10FAQ_a00009319ENW_July2017.pdf

QUESTION 5

What is one benefit of HPE Financial Services?

- A. It can finance 100% of the solution, including non-HPE products.
- B. It is the only organization that offers equipment recovery and disposal services.
- C. It offers one pay-as-you-go model for SMBs, which other financial institutions often do not accommodate.
- D. It offers interest rates at 1% lower than the prime rate.

Correct Answer: C

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