HPE2-E71^Q&As

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QUESTION 1

You have proposed HPE Nimble to a customer who is concerned about costs and value. What can you explain about Nimble benefits to address these concerns? (Select two.)

A. HPE Nimble helps customers avoid hidden costs with flat support licensing and all-inclusive software.

B. HPE Nimble is a simple, traditional SAN solution that gives good performance without unnecessary data services.

C. HPE Nimble uses storage class memory (SCM), which is more cost effective than traditional flash alone.

D. HPE Nimble includes the licensing for the selected virtualization environment such as VMware or Hyper-V.

E. HPE Nimble imposes less overhead than other storage solutions so customers can get more data on less storage.

Correct Answer: AE

Reference: http://www.storagepricing.org/tag/nimblestorage-pricing/

QUESTION 2

Your SMB customer is concerned that wireless traffic weakens the company\\'s network security. Which Aruba Instant APs (IAPs) built-in features should you emphasize when talking to the customer? (Select two.)

A. IntroSpect

B. Policy Enforcement Firewall

C. Virtual Private Network (VPN)

D. ClearPass

E. RFProtect

Correct Answer: AC

Reference: https://www.arubanetworks.com/products/security/

QUESTION 3

Your customer has a multivendor environment. Which HPE Support Service supports such an environment?

A. HPE Datacenter Care

B. HPE Proactive Care

C. HPE Proactive Care Advanced

D. HPE Foundation Care

Correct Answer: A

Reference: https://h20195.www2.hpe.com/v2/GetPDF.aspx/4AA4-4967ENW.pdf

QUESTION 4

How do a company\\'s IT requirements change when implementing a hyperconverged solution?

A. IT specialists are needed to manage the storage, server, and networking components.

B. IT has a suite of tools to plan and optimize the storage and server components.

C. An IT generalist can manage the entire hyperconverged solution.

D. IT can maintain their server and storage siloes while reducing the time it takes to manage them.

Correct Answer: B

QUESTION 5

For which customer would you recommend HPE OfficeConnect solutions?

A. A small company that has no IT staff and wants a plug-and-play solution for its 25 users.

B. A small company that wants to be able to manage its network solution via the cloud.

C. A small company that has an aging Aruba wireless infrastructure.

D. A small company with 55 users that expects to double in size over the next year.

Correct Answer: A

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