HPE2-E71$^{Q\&As}$

HP Introduction to Selling HPE Products, Solutions and Services Exam

Pass HP HPE2-E71 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.leads4pass.com/hpe2-e71.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by HP Official Exam Center

⚙ **Instant Download** After Purchase

⚙ **100% Money Back** Guarantee

⚙ **365 Days** Free Update

⚙ **800,000+** Satisfied Customers

QUESTION 1

What is the danger of firmware attacks?

A. They cause the server to immediately shut down, creating a service outage.

B. They render the server unusable since there is no way to remediate them.

C. They are the most common entry point for a ransomware attack.

D. They are difficult to detect and can be one of the most damaging.

Correct Answer: B

Reference: https://www.csoonline.com/article/2618113/security/what-you-need-to-know-about-firmwareattacks.html

QUESTION 2

Your SMB customer tells you that they do not have the capital to purchase new solutions and their current infrastructure is still working.

Which financial model helps SMBs receive cash back for older HPE equipment?

A. HPE GreenLake Flex Capacity

B. HPE Transition Services

C. HPE Technology Refresh

D. HPE Subscription

Correct Answer: C

Reference: https://www.hpe.com/us/en/services/promotions-americas.html

QUESTION 3

For which customer would you recommend HPE OfficeConnect solutions?

A. A small company that has no IT staff and wants a plug-and-play solution for its 25 users.

B. A small company that wants to be able to manage its network solution via the cloud.

C. A small company that has an aging Aruba wireless infrastructure.

D. A small company with 55 users that expects to double in size over the next year.

Correct Answer: A

QUESTION 4

3 / 3

Which SMB offer provides the software and hardware customers need to run popular workloads?

A. Entry models

B. Standard models

C. Performance models

D. Solution models

Correct Answer: A

Reference: https://www.hpe.com/emea_europe/en/servers/entry-level.html

---

QUESTION 5

For which customer would you recommend the HPE ProLiant DL380 Gen10 Server?

A. A customer needs an affordable server for a home office.

B. A customer is looking for a tower server for a remote office.

C. A customer wants a server to run low scale file and print.

D. A customer wants to run multiple workloads on the same server.

Correct Answer: D

[Latest HPE2-E71 Dumps](https://www.leads4pass.com/hpe2-e71.html)   [HPE2-E71 VCE Dumps](https://www.leads4pass.com/hpe2-e71.html)   [HPE2-E71 Braindumps](https://www.leads4pass.com/hpe2-e71.html)