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QUESTION 1

What is the way that HPE GreenLake Flexible Capacity helps to reduce costs for HPE storage customers?

- A. It provides elastic capacity, which ensures that customers always have the capacity they need, but only pay for what they use.
- B. It provides storage capacity through a leasing model, which allows customers to trade in old systems at the end of the term.
- C. It stores all data in the HPE public cloud, which provides capacity at a lower cost than on-premises capacity.
- D. It provides AI capabilities that automate common maintenance tasks, which reduces ongoing IT expenses.

Correct Answer: A

QUESTION 2

Which customer initiative could indicate that the customer is a good candidate for HPE software-defined solutions?

- A. unlocking storage capacity with more efficient deduplication
- B. enhancing employees and customers\' experience on the network
- C. shifting infrastructure solutions to white box solutions
- D. providing developers with access to resources more quickly

Correct Answer: C

QUESTION 3

Your customer prioritizes simplified management and reduced data management costs for general storage workloads. Which solution family should you suggest?

- A. HPE StoreOnce
- B. HPE 3PAR
- C. HPE Nimble
- D. HPE Apollo

Correct Answer: B

QUESTION 4

You are proposing HPE Synergy to a customer. The customer says that IT already uses tools such as Chef and Docker to automate configurations and asks what extra benefit Synergy will bring, what should you explain?

- A. Synergy is programmed to run all workloads in containerized environments, which is ideal for a customer who already uses Docker, a container-based tool.
- B. Synergy integrates with these tools and enables infrastructure to be composed for a workload within a single line of code rather than hundreds.
- C. Synergy provides a single GUI with plug-ins to the interfaces for popular tools such as Chef and Docker, eliminating swivel-chair IT.
- D. Synergy replaces third-party tools such as Chef and Docker, which saves the customer money in licensing fees and reduces the total cost of ownership (TCO).

Correct Answer: C

QUESTION 5

What is the way disruptive technologies are effecting the security landscape?

- A. Attackers are using Artificial intelligence to manipulate data so that companies cannot trust the integrity of the data.
- B. Internet of Things (IoT) devices are making it easier for companies to secure their edge.
- C. Ransomware attacks are no longer a threat because a majority of companies now patch their endpoints.
- D. Fewer attacks are being launched on infrastructure devices as attackers focus their attention on phishing and ransomware attacks.

Correct Answer: D

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