

HPE2-E68^{Q&As}

Introduction to Selling HPE Solutions

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QUESTION 1

A customer wants to purchase a tower server for each remote office in the company. Which server model meets this requirements?

- A. HPE ProLiant SL4540
- B. HPE ProLiant BL660c
- C. HPE ProLiant ML 110
- D. HPE ProLiant DL 180

Correct Answer: D

QUESTION 2

For customers, what is an advantage of utilizing Ethernet storage solutions?

- A. Ethernet is far faster and more reliable than Fibre Channel solutions.
- B. The Ethernet storage solution can mix HDDs and SSDs, which is not allowed with Fibre Channel solutions.
- C. The customer's IT personnel will not have to acquire specialized skills to deploy the storage network.
- D. Ethernet is a made-for-storage technology that is exclusively used in storage solutions.

Correct Answer: C

QUESTION 3

A customer is expanding from one site to three and needs a network device that connects all six offices dispersed throughout the country. Which type of device meets this criteria?

- A. WAN router.
- B. firewall.
- C. unmanaged switch.
- D. Layer 2 switch.

Correct Answer: B

QUESTION 4

Which HPE tool provides a console for patching and maintaining the firmware and drivers on multiple HPE servers?

- A. Insight Inline.

B. Smart Update Manager.

C. iLO RESTful API.

D. HPE iLO.

Correct Answer: C

QUESTION 5

A mid-sized company needs a network management solution for a multi-vendor wired and wireless network architecture. Which solution should you recommend?

A. Aruba Instant

B. Aruba AirWave

C. Aruba Central

D. HPE OfficeConnect

Correct Answer: A

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