# HPE2-E64<sup>Q&As</sup>

Selling HPE SMB Solutions and Services

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#### **QUESTION 1**

Which Aruba management solution is delivered as a cloud based, subscription service? ?Instant Local

- A. Aruba Central
- B. HPE Intelligent Management Center
- C. Aruba Airwave.

Correct Answer: A

#### **QUESTION 2**

Which sentence describes the features and benefits of HPE ProLiant DL servers?

- A. HPE ProLiant DL servers are flexible tower solutions that are an ideal, easy-to-manage, first server solution
- B. HPE ProLiant DL servers are serviceable rack-mounted solutions with a water-cooled design.
- C. HPE ProLiant DL severs are versatile rack-optimized solutions with a balance of efficiency, performance, and management
- D. HPE ProLiant DL servers are convertible tower solutions that are easy to manage and service

Correct Answer: C

#### **QUESTION 3**

Which key customer challenges can be addressed by an HPE Storage solution? (Select two).

- A. managing data growth.
- B. securing remote access devices
- C. improving data backup and recovery
- D. deploying applications throughout the company.
- E. improving network latency.

Correct Answer: AC

#### **QUESTION 4**

Which HPE server series is targeted at SMB customers?

A. HPE Integrity servers



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- B. HPE Moonshot servers
- C. HPE Apollo HPC servers
- D. HPE ProLiant DL servers

Correct Answer: D

### **QUESTION 5**

Which HPE Tower server series is targeted at SMB customers?

- A. ProLiant ML 100 series
- B. Integrity BL 800c series
- C. ProLiant DL 500 series
- D. ProLiant SL 200 series

Correct Answer: A

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