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QUESTION 1

What is a key benefit of HPE Campus solutions?

- A. a secure network that is optimized for wired connectivity rather than nonsecure wireless connectivity
- B. a complete network with embedded proprietary protocols, which are factory configured for simplicity
- C. a larger network with more tiers, which provide higher performance and reliability
- D. an agile network that is secure, scalable, and ready for software-defined networking (SDN)

Correct Answer: D

QUESTION 2

Which SMB business outcome is addressed by the HPE Transformation Area to Transforming to a Hybrid Infrastructure?

- A. acquire and retain customers
- B. increase productivity
- C. keep the business running
- D. reduce costs

Correct Answer: B

QUESTION 3

You want to propose an HPE access-layer solution that uses backplane stacking for scalability and resilience. Which switch series supports this feature?

- A. HPE 5400R
- B. HPE 2920
- C. HPE 1420
- D. HPE 5900CP

Correct Answer: B

QUESTION 4

In what ways is the HPE MSA portfolio competitively differentiated from the Dell MD3 portfolio? (Select two)

A. HPE MSA batteries are easier to replace



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- B. HPE MSA provides an entry-point DAS solution.
- C. HPA MSE has superior performance.
- D. HPE MSA has more choices for disk drives.
- E. HPE MSA has an upgrade path to new offerings.

Correct Answer: CE

QUESTION 5

Which Bladesystem option provides additional benefits to SMB customers who also need a backup solution?

- A. dashboard
- B. expansion cage
- C. ?Virtual Connect
- D. internal tape storage blades

Correct Answer: C

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