

# HPE0-V27<sup>Q&As</sup>

HPE Edge-to-Cloud Solutions

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#### **QUESTION 1**

Which business sector is an ideal target for HPE Intelligent Edge solutions that help to transform the customer experience?

- A. hospitality
- B. government
- C. manufacturing
- D. shipping

Correct Answer: C

#### **QUESTION 2**

What is one of the subjects that you should discuss in a discovery conversation about hybrid IT opportunities?

- A. the time since the customer\\'s last network refresh
- B. the customer\\'s data management strategy
- C. the struggles the customer has in securing IoT
- D. how the customer uses open office space

Correct Answer: B

#### **QUESTION 3**

What is often the result of maintaining traditional development cycles?

- A. Operating costs and overhead decrease.
- B. Collaboration becomes more efficient.
- C. IT moves from a support role to a business role in the company.
- D. Line-of-Business (LoB) managers create their own stealth IT projects.

Correct Answer: D

#### **QUESTION 4**

What is one way to explain the benefits of HPE Synergy fluid resource pools to a customer?

A. Fluid resource pools support workload-specific processing, which optimizes task processing.



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- B. Fluid resource pools offer always-on data deduplication and compression.
- C. Fluid resource pools liberate resources stranded in silos, which reduces over- provisioning and CAPEX.
- D. Fluid resource pools enable developers to customize networking functions dynamically in real time.

Correct Answer: A

#### **QUESTION 5**

Which of the following is a key activity when analyzing customer business and technical requirements for an HPE Edgeto-Cloud solution?

- A. Identifying the solution architecture before gathering requirements
- B. Documenting every possible requirement, regardless of its relevance to the solution
- C. Prioritizing requirements based on their potential impact on the solution outcomes
- D. Avoiding any customization to minimize complexity

Correct Answer: C

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