

HPE0-P26^{Q&As}

Configuring HPE GreenLake Solutions Dumps

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QUESTION 1

Is this information you should gather and provide to HPE to qualify a customer for HPE GreenLake? Solution: How many months it takes from concept to production to provision infrastructure.

A. Yes

B. No

Correct Answer: A

QUESTION 2

Is this a step in the Change Order Process?

Solution: HPE Delivery or the HPE partner identifies a need for growth.

A. Yes

B. No

Correct Answer: A

QUESTION 3

Is this a step in the Change Order Process?

Solution: The HPE partner sends the List Price BOM developed in Excel and UCID to the HPE Pointnext Services Deal Owner and HPE GreenLake Project Manager.

A. Yes

B. No

Correct Answer: A

QUESTION 4

You proposed an HPE GreenLake solution to a customer and the customer is concerned about being locked into HPE.

Is this an appropriate response to the customer's concern?

Solution: Reassure the customer that HPE GreenLake solutions can include third-party products.

A. Yes

B. No

Correct Answer: A

Reference: <https://searchconvergedinfrastructure.techtarget.com/feature/What-is-HPE-GreenLake-andhow-does-it-work>

QUESTION 5

Does this business goal align with the value of an HPE GreenLake solution? Solution: preserve capital with a different consumption model.

A. Yes

B. No

Correct Answer: A

Reference: <https://cdw-prod.adobe.com/content/dam/cdw/on-domain-cdw/brands/hewlett-packardenterprise/hpe-greenlake-flex-capacity-brochure.pdf>

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