

HP2-W104^{Q&As}

Selling HP TippingPoint Security Solutions

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QUESTION 1

What is the network uptime track record (High Availability) for HP TippingPoint's NGIPS appliances?

- A. 99.99%-four 9s
- B. 99 999% - five 9s
- C. 99.9999% -six 9s
- D. 99.99999% -seven 9s

Correct Answer: D

QUESTION 2

What is a unique HP TippingPoint selling point?

- A. Purpose-built hardware with very mature IPS deep-inspection engine
- B. Purpose-built software with very mature IDS deep-inspection engine
- C. Market-leading Network Behavior and Anomaly Detection (NBAD)
- D. Market-leading anti-virus systems (AV)

Correct Answer: B

QUESTION 3

What is an HP TippingPoint unique selling point for its hardware appliances?

- A. Designed to be an inline and proactive Intrusion Prevention System
- B. Designed to decrypt TLS traffic with hardware acceleration
- C. Designed to be a passive Network Behavior Anomaly Detection engine
- D. Market-leading, hardware-based sandboxing technology

Correct Answer: A

QUESTION 4

In which core area does HP TippingPoint deliver business benefits?

- A. Automated real-time threat mitigation lowers per-incident costs.
- B. Higher throughput of data increases reduced time to deployment.

- C. Flexibility in deployment options increases network downtime.
- D. Core-to-edge deployment eliminates the need for administrator intervention.

Correct Answer: A

QUESTION 5

What is an HP TippingPoint unique selling point?

- A. Very high Return on Investment (ROI)
- B. Very high Proof of Concept (PoC)
- C. Low Mean-time to Failure (MTTF)
- D. Low Total Cost of Ownership (TCO)

Correct Answer: A

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