

## HP2-W104<sup>Q&As</sup>

Selling HP TippingPoint Security Solutions

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## QUESTION 1

What is the name of the platform HP developed to share threat intelligence securely, confidentially, and in real-time?

- A. HP Security 365x24
- B. HP Threat Research Help Line
- C. HP Enterprise Security 999
- D. HP Threat Central

Correct Answer: D

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## QUESTION 2

What is the network uptime track record (High Availability) for HP TippingPoint's NGIPS appliances?

- A. 99.99%-four 9s
- B. 99.999% - five 9s
- C. 99.9999% -six 9s
- D. 99.99999% -seven 9s

Correct Answer: D

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## QUESTION 3

Who are competitors for HP TippingPoint NGIPS?

- A. Cisco-Tandberg, IBM-AppScan, NetIQ
- B. Cisco-SourceFire, IBM-ISS, Intel-McAfee
- C. Bluecoat-Solera, FireEye, LogRhythm
- D. IBM-Q1 Labs, Cisco-Aironet, Intel-NUC

Correct Answer: A

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## QUESTION 4

What is a major pain point that customers face in general when managing software vulnerabilities?

- A. The lack of manpower to administer open source software vulnerabilities
- B. The time lag between vulnerability full disclosure and responsible disclosure

- C. The time lag between vulnerability discovery and availability of vendor patches
- D. The rising cost of troubleshooting server vulnerabilities

Correct Answer: C

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## QUESTION 5

What is an HP TippingPoint unique selling point for its hardware appliances?

- A. Designed to be an inline and proactive Intrusion Prevention System
- B. Designed to decrypt TLS traffic with hardware acceleration
- C. Designed to be a passive Network Behavior Anomaly Detection engine
- D. Market-leading, hardware-based sandboxing technology

Correct Answer: A

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