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QUESTION 1

Match the opportunity types to the revenue profiles and deal sizes.

- High Services/High License Revenue \$200k-1M
- Low Services/High License Revenue \$200k-1M
- Low Services/Low License Revenue \$50-100k
- High Services/Low License Revenue \$200-500k

Hot Area:

High Services/High License Revenue \$200k-1M

- Tactical
- Service-Intensive
- Product-Intensive
- Strategic/Full Solution

Low Services/High License Revenue \$200k-1M

- Tactical
- Service-Intensive
- Product-Intensive
- Strategic/Full Solution

Low Services/Low License Revenue \$50-100k

- Tactical
- Service-Intensive
- Product-Intensive
- Strategic/Full Solution

High Services/Low License Revenue \$200-500k

- Tactical
- Service-Intensive
- Product-Intensive
- Strategic/Full Solution

Correct Answer:

High Services/High License Revenue \$200k-1M	<ul style="list-style-type: none">TacticalService-IntensiveProduct-IntensiveStrategic/Full Solution
Low Services/High License Revenue \$200k-1M	<ul style="list-style-type: none">TacticalService-IntensiveProduct-IntensiveStrategic/Full Solution
Low Services/Low License Revenue \$50-100k	<ul style="list-style-type: none">TacticalService-IntensiveProduct-IntensiveStrategic/Full Solution
High Services/Low License Revenue \$200-500k	<ul style="list-style-type: none">TacticalService-IntensiveProduct-IntensiveStrategic/Full Solution

QUESTION 2

Which HP Fortify solution identifies, crawls: and audits the Web-application attack surface?

- A. WebInspect
- B. Runtime
- C. Static Code Analyzer
- D. AppScan

Correct Answer: A

QUESTION 3

Which statement represents the vision of HP Fortify Software Security?

- A. Assess > Fix > Protect
- B. Assess > Assure > Report
- C. Assess > Assure > Protect
- D. Assess > Fix > Report

Correct Answer: A

QUESTION 4

Who are the most important cyber threat adversaries of modern time? (Select three.)

- A. cyber criminals
- B. spammers
- C. nation states
- D. script kiddies
- E. hacktivists
- F. competitors

Correct Answer: ACE

QUESTION 5

Which Software Security Center pricing model has a minimum of 10 contributing developers?

- A. Lines of Code
- B. Build to Order
- C. Flexible Deployment
- D. Consultant

Correct Answer: A

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