

# HP2-N32<sup>Q&As</sup>

Selling HP Application Lifecycle Management Solutions

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## QUESTION 1

Which key persona does the HP UFT and HP BPT target?

- A. business analyst
- B. performance engineer
- C. functional test engineer
- D. project manager
- E. application developer

Correct Answer: C

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## QUESTION 2

What does Application Lifecycle Intelligence enable ALM to provide to all customers?

- A. a silo approach to development
- B. freedom of choice
- C. use of only one development methodology
- D. a single development platform

Correct Answer: D

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## QUESTION 3

What are the key capabilities required for performance validation? (Select three.)

- A. local simulation of third-party services
- B. detection, prioritization, isolation, diagnosis, reparation, and prevention of application performance and availability issues
- C. visibility on root-cause of performance issues
- D. broad range of application support (including RIA and mobile)
- E. advanced performance analysis and reporting
- F. complete version control and change management

Correct Answer: BCE

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## QUESTION 4

What is the VP/Head of Applications responsibility to the CIO/Board?

- A. successfully delivering and maintaining applications by the (internal and external) software delivery teams
- B. ensuring that servers are always up and running
- C. ensuring that customers know about the products sold by the company
- D. monitoring and reporting against application response times in production

Correct Answer: A

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## QUESTION 5

What did Gartner say about HP ALM and the key benefit of Application Lifecycle Intelligence?

- A. As everyday activities become increasingly digitized and performed online, legal departments see a growing need for sophisticated tools and support to assist in data/document identification and collection for legal, regulatory and risk management purposes.
- B. The key element of ALM is the extension of unified workflow and management throughout the development processes.
- C. Folks are looking for a smarter way to drive APM.
- D. The experience that you provide customers will generate a voice inside their heads.

Correct Answer: B

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