

# HP2-N32<sup>Q&As</sup>

Selling HP Application Lifecycle Management Solutions

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**QUESTION 1**

Which statement best describes the licensing model used in HP ALM security solutions?

- A. HP Software Security Center solutions use a "High-water mark of past use" license model where usage fees are calculated based on the maximum number of concurrent users in a defined past time period (typically monthly).
- B. All HP Software Security Center solutions are server-based and use a concurrent user network licensing model.
- C. HP Software Security Center solutions support a variety of flexible licensing options, including single "named" user, node-locked and concurrent "floating" user licenses, which are valid for a fixed period and annually renewable.
- D. HP Software Security Center solutions use pay-per-use license fees and are based on actual usage.

Correct Answer: B

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**QUESTION 2**

Which statement about performance validation resonates with the key personas in the application delivery supply chain? (Select three.)

- A. It maximizes utilization of resources through pooling and sharing of licenses, hardware, and software.
- B. It increases process efficiency and produces better quality applications via Center of Excellence model.
- C. It drastically reduces overhead of test maintenance.
- D. It accelerates time-to-value for achieving secure applications.
- E. It validates modern applications, such as mobile and composite.
- F. It maximizes productivity and collaboration in distributed teams through 24x7 web interface.

Correct Answer: BDF

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**QUESTION 3**

Which personas benefit most from the predictability of build content and health capability of HP ALM's Application Lifecycle Intelligence? (Select two.)

- A. QA manager
- B. development manager
- C. operations manager
- D. help-desk manager

E. business analyst

Correct Answer: AD

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#### QUESTION 4

Which benefits are provided through the Executive Scorecard, VP of Apps Edition? (Select three.)

- A. automated, real-time view on the availability and state of affairs across the application portfolio in production
- B. ability to monitor customer usage of applications
- C. ability to prove progress of application delivery portfolio to business stakeholders
- D. automated, real-time view on the progress and state of affairs across the application and delivery landscape
- E. ability to deliver predictable, high-quality outcomes for applications
- F. automated, real-time view on the financial state of affairs across the business

Correct Answer: ADF

<http://www8.hp.com/us/en/software-solutions/software.html?compURI=1175668#.UGtw1KT9FZU>

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#### QUESTION 5

How does HP Service Virtualization solve the problem of services being unavailable, having restricted access, and/or being costly to use during the testing phase?

- A. It implements HP Matrix with a hypervisor.
- B. It uses scripts to simulate the user experience.
- C. It provides a professional service that writes stubs to replace the unavailable services.
- D. It learns and simulates the services.

Correct Answer: B

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