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QUESTION 1

Your healthcare customer has overburdened IT staff and inadequate IT resources, but they have a growing need to migrate their devices from Microsoft Windows 7 to Windows 10. Which HP DaaS explanation is correct and relevant to this customer?

A. HP DaaS, which is a complete solution that includes migrating from Microsoft Windows 7 to Windows 10 on all existing PCs.

B. HP DaaS, which is a solution that combines hardware and premium same day support, proactive management, and services for every stage of the device lifecycle.

C. HP DaaS, which provides security and additional software to monitor the health of your PC, with reduced costs as all reporting is done automatically.

D. HP DaaS, which is a complete solution that combines hardware, support, proactive management, and services for every stage of the device lifecycle to optimize IT assets and resources.

Correct Answer: D

Reference: https://www8.hp.com/us/en/services/daas.html

QUESTION 2

What are the major differences between the experience age and the information age?

A. The experience age is about people working together, in the same office, with better technology, to solve shared problems.

B. The experience age is centered around the experiences people have while learning, including which school they attended and how it prepared them for future work.

C. The experience age is about how the VR technology is changing our lives and our experiences.

D. The experience age is centered around experiences, smart technology, and efficiency, with people working anywhere, at any time, often in shared offices or caf?.

Correct Answer: D

QUESTION 3

What is HP Sure Start?

A. 3rd party built-in self-healing BIOS protection

B. HP built-in hardware self-healing BIOS protection

C. HP software for self-healing BIOS protection

D. HP built-in hardware battery protection

Correct Answer: B

Reference: https://www8.hp.com/h20195/v2/GetPDF.aspx/4AA7-4649ENA.pdf

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QUESTION 4

Which opening question should you ask a manufacturing customer to discover an opportunity?

A. Do you require durable, reliable PCs that keep production running and can withstand harsh factory environments of dust and debris?

B. What avenues are you considering to better your businesses reputation? Would you be interested in the latest and greatest devices?

C. Did you know HP is number one in the world for selling PC and printers?

D. Are you looking for the HP EliteBook 800/705 G6 series, which are devices powered for business and designed for life?

Correct Answer: A

QUESTION 5

Which display would be best for a hot desk solution with built-in docking support?

A. HP USB-C Dock G5

B. HP EliteDisplay S340c 34-inch Curved Monitor

C. HP Thunderbolt Dock G2

D. HP EliteDisplay E243d 23.8-inch Docking Monitor

Correct Answer: D

Reference: https://cdn.cnetcontent.com/syndication/
mediaserverredirect/6d59e29ab0a203d5907fa27f0477543e/original.pdf

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