

HP2-H37^{Q&As}

Selling HP Client Virtualization Solutions

Pass HP HP2-H37 Exam with 100% Guarantee

Free Download Real Questions & Answers PDF and VCE file from:

https://www.leads4pass.com/hp2-h37.html

100% Passing Guarantee 100% Money Back Assurance

Following Questions and Answers are all new published by HP Official Exam Center

- Instant Download After Purchase
- 100% Money Back Guarantee
- 365 Days Free Update
- 800,000+ Satisfied Customers





QUESTION 1

What is the most important aspect of a sales conversation throughout the sale cycle?

- A. Demonstrating active listening because it helps you identify their true needs
- B. Emphasizing HP\\'s standard of quality because your customers need to know why to choose HP over the competition
- C. Focusing on what to say next because it makes you sound like you know what you are talking about
- D. performing a demo of the product because it shows you technically understands how it works

Correct Answer: D

QUESTION 2

What is client virtualization?

- A. Virtualization hosted by HP for customer clients
- B. A suite of systems that provides all PC-client services and resources, that includes thin-client as the access device
- C. Factory optimized secure Web hosting that uses secure socket layers
- D. The client/server relationship between a standalone computer and the rest of the network environment

Correct Answer: A

QUESTION 3

According to MarketBridge, what are the top reasons that customers choose thin clients over desktops\\'?

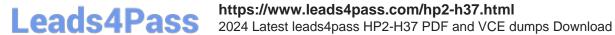
- A. Cost effectiveness, efficiency, and security
- B. Processing power, connectivity, and storage
- C. Acquisition cost, form factor, and desktop real estate
- D. Absence of fans, power requirements, and multiple monitors

Correct Answer: A

QUESTION 4

Which of the following is the best opportunity for a thin computing solution?

A. A mobile user with unreliable data connectivity



- B. A small computing environment with no server infrastructure
- C. A high power computing user, such as an animator
- D. A public access point with multiple users, such as a library

Correct Answer: D

QUESTION 5

What is repurposed PC software?

- A. Software taken from a traditional PC and installed on a virtual server
- B. Software taken from a retiring computer and installed on a new computer
- C. A method of converting a traditional PC into a virtual application server
- D. A method of converting a traditional PC to have some attributes of a thin client

Correct Answer: D

Latest HP2-H37 Dumps

HP2-H37 Study Guide

HP2-H37 Exam Questions