



HP2-E59^{Q&As}

Introduction to Selling Servers, Storage, Networking and Services

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QUESTION 1

What are three types of care that HP Technology Services provides? (Select three.)

- A. Proactive Care
- B. Personalized Services
- C. Flexible Care
- D. Simplified Care
- E. Lifecycle Event Services
- F. Foundation Care

Correct Answer: AEF

QUESTION 2

Which HP storage innovation removes allocated but unused space without affecting performance?

- A. HP StoreOnce technology
- B. HP flash-optimized storage technologies
- C. HP Memristor technology
- D. HP thin technologies

Correct Answer: D

QUESTION 3

What does an IBM customer need to buy for services that are comparable to HP Proactive care?

- A. Multiple services or a custom contract
- B. Credits-based services
- C. HP Proactive care for IBM solutions
- D. Third-party dedicated services

Correct Answer: B

QUESTION 4

What ROI can HP claim with HP ProLiant Gen8 servers?



- A. 3 months
- B. 5 months
- C. 12 months
- D. 13 months

Correct Answer: B

QUESTION 5

Which two basic types of network switches does the HP networking portfolio support? (Select two.)

- A. low-speed switches
- B. power switches
- C. high speed switches
- D. managed switches
- E. unmanaged switches

Correct Answer: DE

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